30th Annual Statewide Summer Conference for Kansas School Nurses

School Nursing: Refocusing our Vision for the Future

Exhibitor & Sponsor Information

Exhibit Dates:
Tuesday, July 16 - Wednesday, July 17, 2019
Hyatt Regency Wichita
Wichita, Kansas
30th Annual Kansas School Nurse Conference Exhibitor & Sponsor Registration

Name of Organization (& Dept if applicable) ________________________________________________________________

Registration/Billing Contact ________________________________________________________________ E-mail: ______________________________

Name of Rep 1 staffing the display area ___________________________________________________________ E-mail: _______________________________

Name of Rep 2 staffing the display area ___________________________________________________________ E-mail: _______________________________

Mailing Address (included in conference program) ____________________________________________________

City/State/Zip __________________________________________________________________________________________

Phone _______________________ Fax __________________________ Web ___________________________

I will exhibit on: ______ Tuesday only ______ Tuesday & Wednesday (NOTE: Rates are the same whether you exhibit for one day or two.)

Special requests for table placement: ________________________________________________________________

(Final arrangements of booth space will be determined by the conference facilitator based on space availability)

Preferred question and answer for use in the Exhibitor Scavenger Hunt:

Question: _____________________________________________________________________________________________

Answer: ______________________________________________________________________________________________

____ I agree to abide by all Kansas School Nurse Conference Exhibitor terms and conditions. (See brochure for details.)

Exhibitor Opportunities
(see brochure for opportunity details)

____ # of Tables Needed

Option 1 – Table Displays (Please check one)

Early Bird Rate (by June 14)
____ For Profit: $250 first table. $50 each additional table.
____ Non-profit: $75 first table. $50 each additional table.

After June 14
____ For Profit: $275 first table. $50 each additional table.
____ Non-profit: $100 first table. $50 each additional table.

Option 2 – Floor Displays (Please check one)

Early Bird Rate (by June 14)
____ For Profit: $300. $50 each additional table.
____ Non-profit: $100. $50 each additional table.

After June 14
____ For Profit: $325. $50 each additional table.
____ Non-profit: $125. $50 each additional table.

Option 3– Bag Inserts (Please check one)

____ Early Bird (by June 14) Registration Fee: $100
____ Regular (after June 14) Registration Fee: $150

Optional Meal Purchase. Please indicate the number of meals you wish to purchase:

____ Tuesday Lunch: $30.00 ______ Wednesday Breakfast: $25.00 ______ Wednesday Lunch: $30.00

____ I require vegetarian meals.

Please list any medical/religious dietary restrictions or other special accommodations needed:

Cancellation of Space: Failure to exhibit does not constitute notice of cancellation. Cancellation of exhibit space or sponsorship must be in writing. Telephone cancellations will not be accepted. A 15% administrative fee will be assessed on all cancellations (this includes unpaid purchase orders.) There will be no refunds after June 30, 2019.

Payment Information: Total Due: $_________ Check _____ MasterCard _____ Visa _____ American Express _____ Discover

CC # ___________________________ Expiration Date: ___________ Security Code: ________

Name on Card: ___________________________ Signature: ________________________________

How to Register
Online at: www.wichita.edu/conferences/ksn
By Fax: 316-978-3064

Mail: WSU Conference Office
1845 Fairmount St., Campus Box 136
Wichita, KS 67260-0136

Questions?
Contact the WSU Conference Office at 316-978-6493 or conference.office@wichita.edu

Federal Tax ID #48-1124839
**Exhibit at the 2019 KSN Conference**

The Kansas School Nurse Conference attracts school nurses (pre-K through 12), public health nurses, and physician office nurses (who work with children) from across the state. In its 30th year, this conference is the main source of continuing education for nurses in this specialty practice. With an average of 350 participants, this is your best opportunity to reach this market and have your message heard. This year's conference theme is: *School Nursing: Refocusing our Vision for the Future.*

**Exhibit Dates & Times**

**Monday, July 15**  
Setup 4:00 - 6:00 p.m.

**Tuesday, July 16**  
Setup 8:00 - 10:00 a.m.  
Exhibit 10:00 a.m. - 5:00 p.m.

**Wednesday, July 17**  
Exhibit 8:00 a.m. - noon  
Tear Down noon - 2:00 p.m.

**Exhibitor Options**

Vendors have the option to exhibit one or both days. Rates are the same whether you stay one or both days. Exhibitors may not bring their own tables or chairs. There are no physical dividers between spaces. The area is carpeted and limited electrical outlets are available. Please contact the hotel directly for electrical needs. Breakfast and lunch are not included in the exhibit registration fee, but optional meal tickets are available.

**Option 1 - Table Displays**

**Early Bird Rates (by June 14)**  
For Profit: $250 first table, $50 each additional table  
Non-profit: $75 first table, $50 each additional table

**Rates After June 14**  
For Profit: $275 first table, $50 each additional table  
Non-profit: $100 first table, $50 each additional table

**Table Display rates include the following:**  
- Two people onsite  
- One 6' x 24” clothed and draped table and two chairs  
- Link to your website on our conference web page  
- Post-conference email with participant's contact information  
- Beverages at breaks

**Option 2 - Floor Displays**

**Early Bird Rates (by June 14)**  
For Profit: $300 first table, $50 each additional table  
Non-profit: $100 first table, $50 each additional table

**Rates After June 14**  
For Profit: $325 first table, $50 each additional table  
Non-profit: $125 first table, $50 each additional table

**Floor Display rates include the following:**  
- Two people onsite  
- One 6’ x 24” clothed and draped table and two chairs  
- Link to your website on our conference web page  
- Post-conference email with participant’s contact information  
- Beverages at breaks

**Option 3 - Bag Inserts**

**Early Bird Rate (by June 14):** $100  
**Regular Rate after June 14:** $150

**Deadline to register for bag inserts:** June 26

Participate even if you are unable to attend! Ship your materials to us, and we will include them in the participants' bags.

**Shipping via FedEx or UPS:**

WSU Conference Office  
Attn. KSN Conference  
5015 E. 29th Street N, Door C  
Wichita, KS 67220

**Shipping via USPS:**

WSU Conference Office  
Attn. KSN Conference  
1845 Fairmount, Box 136  
Wichita, KS 67260-0136

Your fee must be paid in full to participate. Cost of shipping is your responsibility. Materials must be received NO LATER than June 28, 2019, to be included in the bags.

**Sponsorship Opportunities**

**Keynote Presentation Sponsor | $1,500**

- One complimentary conference registration. *Includes all sessions, meals, and special events. Please let conference staff know the name of the person receiving the registration in advance of the conference.*
- Two people onsite  
- Priority booth placement  
- Two 6’ x 24” clothed and draped tables and two chairs  
- Post-conference email with participant's contact info.  
- Logo included on signage at conference registration  
- Recognized during the general session  
- Logo and link to your website on our conference web page  
- Beverages at breaks

**Breakfast or Lunch Sponsor | $1,000**

- Two people onsite  
- Priority booth placement  
- Two 6’ x 24” clothed and draped tables and two chairs  
- Post-conference email with participant's contact info.  
- Logo included on signage at conference registration  
- Recognized during the general session  
- Logo and link to your website on our conference web page  
- Beverages at breaks

**Refreshment Break Sponsor | $500**

- Two people onsite  
- Priority booth placement  
- Two 6’ x 24” clothed and draped tables and two chairs  
- Post-conference email with participant's contact info.  
- Logo included on signage at conference registration  
- Recognized during the general session  
- Logo and link to your website on our conference web page  
- Beverages at breaks
Reserve Your Spot

To reserve your place at the 30th Annual KSN Conference, complete the Exhibitor/Sponsor registration form and return it along with your exhibitor fees to:
Wichita State University Conference Office
1845 Fairmount, Campus Box 136
Wichita, KS 67260-0136

Register online at: www.wichita.edu/conferences/ksn.

Hyatt Regency Wichita - Shipping & Receiving

If you register as a bag insert exhibitor, do not ship your materials directly to the Hyatt. You will ship your materials to the WSU Conference Office (see shipping information on page 2.)

For shipments of display units and materials to the Hyatt, please refer to the following:

Rates and Guidelines (handling and storage charges)

<table>
<thead>
<tr>
<th>Size</th>
<th>Inbound</th>
<th>Outbound</th>
</tr>
</thead>
<tbody>
<tr>
<td>Letter (any item under 1 lb.)</td>
<td>No charge</td>
<td>No charge</td>
</tr>
<tr>
<td>Box</td>
<td>$5.00</td>
<td>$5.00</td>
</tr>
<tr>
<td>Case</td>
<td>$5.00</td>
<td>$5.00</td>
</tr>
<tr>
<td>Pallet or Crate</td>
<td>$100.00</td>
<td>$100.00</td>
</tr>
</tbody>
</table>

Additional charges for items over 200 lbs. The Hyatt Regency Wichita will not accept palletized items or items in excess of 200 lbs. without prior notification.

The charge for guests shipping from the Hyatt with their own account is the standard FedEx or UPS rate plus the above handling charges. Handling charges are subject to change without notice.

Items are stored complimentary for 48 hours prior to and following the function. If items arrive earlier than or remain later than 48 hours, a storage fee of $5.00/box/day or $50.00/pallet/day will be incurred.

Suggestions for Shipping to Hyatt

On the label or air bill, please include your telephone number. In the event of a problem, this will help the Hyatt staff contact you. All packages should include the following information with the address:

- The guest or exhibitor’s name proceeded by Guest or Exhibitor
- The group, convention, or company name (all that apply)
- The arrival date (if not a hotel guest, the pick-up date)

Send packages to: C/O Hyatt Regency Wichita
400 West Waterman
Wichita, KS 67202

If you have any questions, please contact the Security Department at (316) 613-6255.

General Conference Information

Conference Location
Hyatt Regency Wichita
400 West Waterman
Wichita, Kansas
316-293-1234

Accommodations
A special rate of $121.00 per night + tax has been arranged with the Hyatt Regency Hotel. There is no charge for parking if you are staying at the hotel. Daily commuters will be charged $5.00 per day to park in the garage. There is also free parking across the street from the Hyatt.

Making a Reservation
Reservations must be received by July 1, 2019. To make reservations, call the Hyatt at (888) 421-1442 or visit: https://www.hyatt.com/en-US/group-booking/WICRW/GKN19. If you call, be sure to identify yourself as KSN Conference participant to receive the special rate.

Terms and Conditions
By participating as an exhibitor in the KSN Conference, you, your company/association, and your representatives agree to the following terms and conditions. These terms and conditions will be strictly enforced and violators may be asked to leave the exhibition area and may impair their exhibit opportunities at future KSN Conferences.

Meal Options
The exhibit fee includes beverages at breaks, but does not include meals. The Harvest Cafe is located at the Hyatt and serves breakfast, lunch, and dinner. Exhibitors also have the option to purchase meal tickets for the conference.

Booth Assignment
The KSN Conference organizers reserve the right to exercise their sole discretion in the assignment of booth space and the acceptance or refusal of requests to exhibit for any reason, with or without cause. While every effort is made to accommodate the special needs and requests of exhibitors, the final assignments of booth space and their location will be determined by the conference facilitator. Exhibitors may not rearrange table placement without the permission of the conference facilitator.

Labor, Electrical, Internet, Telephone, and Food Services
Labor, electrical, telephone, internet access (analog or T1), and food services will be provided by the Hyatt Regency Hotel for an additional charge. Arrangements need to be made directly with the Hyatt. The exhibitor is responsible for paying any and all cost associated with these additional services provided by the hotel. Pricing is available by contacting the hotel’s Event Services Department directly at (316) 613-6277.

Set-up Information
Fire regulations require exhibitors to keep displays, products, signage, and any other materials within their booth limitations. If any of these items are found to be in aisle space, the exhibitor is liable for municipal fines and may be asked to dismantle their exhibit and leave. Exhibitors may not bring in additional tables. Additional tables are available with advance registration for $50 each.
Amendments
The exhibitor agrees that the KSN Conference organizers have the right to make rules, regulations, or changes in arrangements as necessary, and to amend from time to time. The conference facilitator has the final determination and will enforce all rules, regulations, and conditions.

Liability
Exhibitor assumes responsibility and hereby agrees to protect, indemnify, defend and save the KSN Conference organizers and agents harmless against all claims, losses, and damages to persons or property, governmental charges or fines, and attorney fees arising out of or caused by Exhibitor’s installation, removal, maintenance, occupancy, or use of the exhibition premises or a part thereof.

Cancellation of Space
Failure to exhibit does not constitute notice of cancellation. Cancellation must be in writing. Telephone cancellations will not be accepted. A 15% administrative fee will be assessed on all cancellations (this includes unpaid purchase orders.) There will be no refunds after June 30, 2019. In the event that the KSN Conference is canceled due to fire, strikes, government regulations, acts of God, or other causes beyond their control, the KSN Conference organizers shall not be held liable for failure to hold the KSN Conference as scheduled, and the KSN Conference organizers shall determine the amount of exhibit fees to be refunded.

Endorsements
Having an exhibitor relationship with the KSN Conference does not indicate that the KSN Conference endorses the product of said exhibitor.

General Conference Information

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Photo usage
By attending the Kansas School Nurse Conference, you give KSNO and Wichita State the right to take photos and use your image in future promotional materials.

Right of Termination for Cause
This agreement and the University’s obligations hereunder regarding this conference and the presentation of any or all associated sessions and optional entertainment events are subject to acts of God, war, terrorism, government regulations, disaster, fire, strikes, civil disorder, curtailment of transportation facilities, or other similar cause beyond the control of the parties making it inadvisable, illegal, or impossible to hold the event or provide the facility. If the conference or any associated event is cancelled due to one of the aforementioned occurrences, the liability of the University shall be limited to refunding the conference registration fee or a portion thereof. The University shall not be responsible for consequential damages, including, but not limited to, any losses incurred by registrants including, but not limited to, airline cancellation charges, hotel deposits and other associated travel costs.

Special Accommodations
The Kansas School Nurse Organization is committed to making programs accessible to people with disabilities. If you wish to volunteer information regarding any special assistance you may need, please contact the Office of University Conferences at (316) 978-6493.

Notice of Nondiscrimination
Wichita State University does not discriminate in its employment practices, educational programs or activities on the basis of age (40 years or older), ancestry, color, disability, gender, gender expression, gender identity, genetic information, marital status, national origin, political affiliation, pregnancy, race, religion, sex, sexual orientation, or status as a veteran. Retaliation against an individual filing or cooperating in a complaint process is also prohibited. Sexual misconduct, relationship violence and stalking are forms of sex discrimination and are prohibited under Title IX of the Education Amendments Act of 1972. Complaints or concerns related to alleged discrimination may be directed to the Director of Equal Opportunity or the Title IX Coordinator, Wichita State University, 1845 Fairmount, Wichita, KS 67260, telephone 316-978-3187.