





City of Kansas City, MO Health Department (especially Bill Snook and Elizabeth Walsh and the CEPA team)

Debeaumont Foundation

PHRASES Project

Robert Wood Johnson Foundation

Big Cities Health Coalition

Berkeley Media Studies Group

Maricopa County, AZ Health Department

Weber-Morgan, UT Health Department

Alameda County, CA Health Department

Public Health Awakened / Human Impact Partners

Lawrence-Douglas, KS Health Department

Unified Government of Wyandotte County Health Department

Cameron Story Photography





1000 uses for a paper (clamp?)

### My Bio in 10 Pictures



## mySidewalk HEALTH

# Data is not intelligence

Intelligence is information that meets the needs of a decision maker, and has been collected, processed, narrowed, and offered to meet those needs.





#### Can you find...

- 1. An issue or page that really hits you (or resonates with you, makes you feel something)?
- 2. An indicator (a graph, a map, etc) that confirms what you already believed?
- 3. An indicator that surprises you? (Save the image and share it with a friend or on social media!)

# 5-7 Minutes



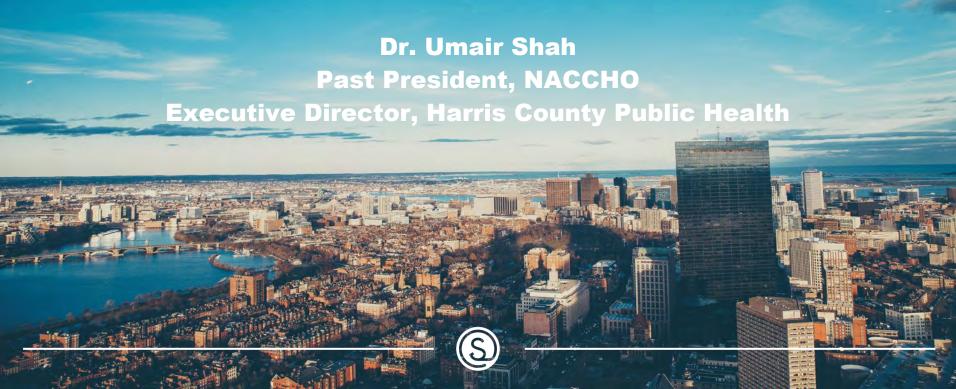
# "I know data, but I don't know pretty"

-Anonymous Epidemiologist from Southern California





"Public Health is often invisible. When people don't recognize the value of what we do, they don't realize it needs to be invested in. When people don't invest in Public Health, communities suffer. We must find new ways and means of communicating the value proposition of Public Health."





#### Why are we doing this?

Because of this.





### Need more proof?



If Public Health were a Person, who would they

be?

### What I hoped for





Photo by Priscilla Du Preez on Unsplash

### What I got



### DEARNED IT FROM

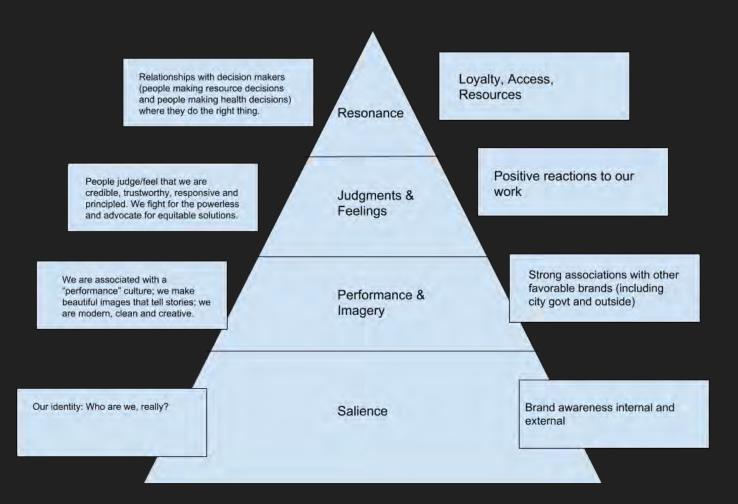
WATCHING YOU.





### Brand Strategy

(and no, that's not just about your logo)

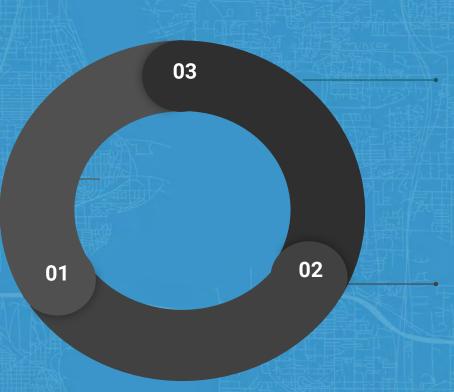


### Pillars of effective communication



Communication Builds on Real Relationships

Those relationships are based on credibility, trust and a feeling of safety.



#### **Communication Sticks**

with the audience--it is exciting, bold and honest. It evokes a feeling of wanting to belong to whatever club is doing the communicating.

#### **Communication is Simple**

Public Health as a field never met an adjective it didn't like--effective communication leaves the audience with a take-away they remember.







"Influencers" don't have to be Directors... often they aren't. Look for these signs:

- National recognition or development opportunities
- Social media presence (mentions matter!)
- Brand association is compatible
- They are on lots of tasks because people like to be around them
- "Yes, and"
- Active listening
- Mix of "doers" and "pushers"



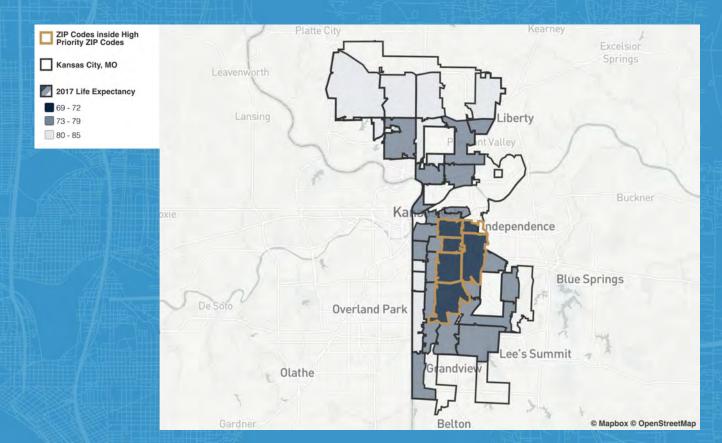






#### Pillar #3: Go on a diet

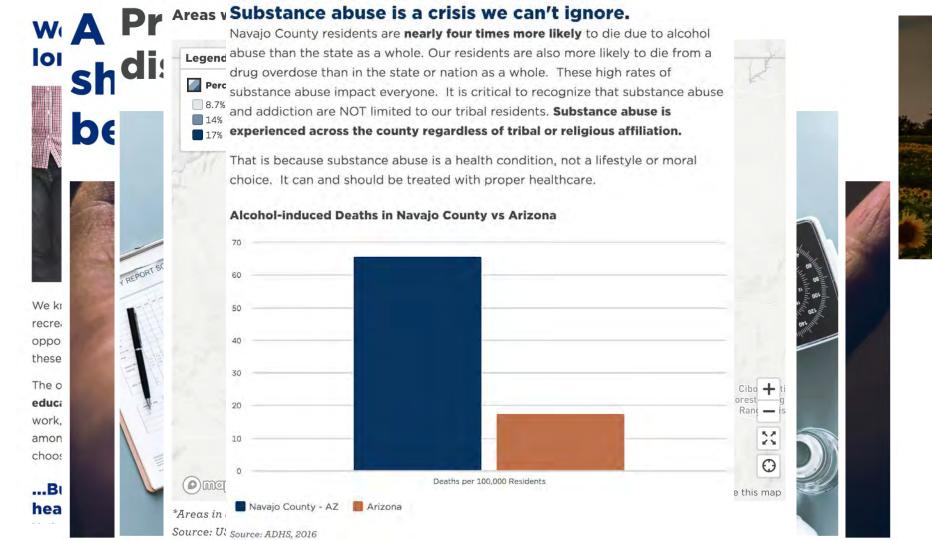




# Examples: Power Statements in Action

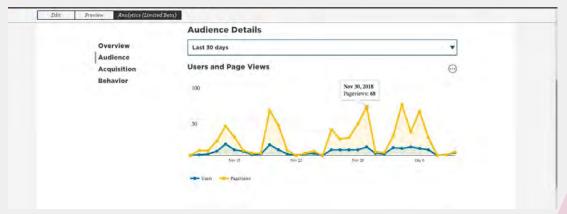








#### Data Driven Best Practice #1: Integrate into Existing Meetings





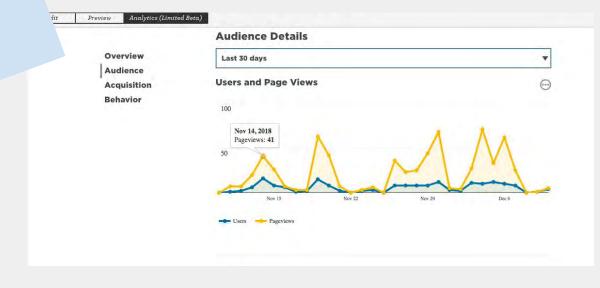
#### Prompt examples:

- 1. Find something that surprises you
- 2. Find something that confirmed your beliefs
- 3. Find a graph and share it with someone

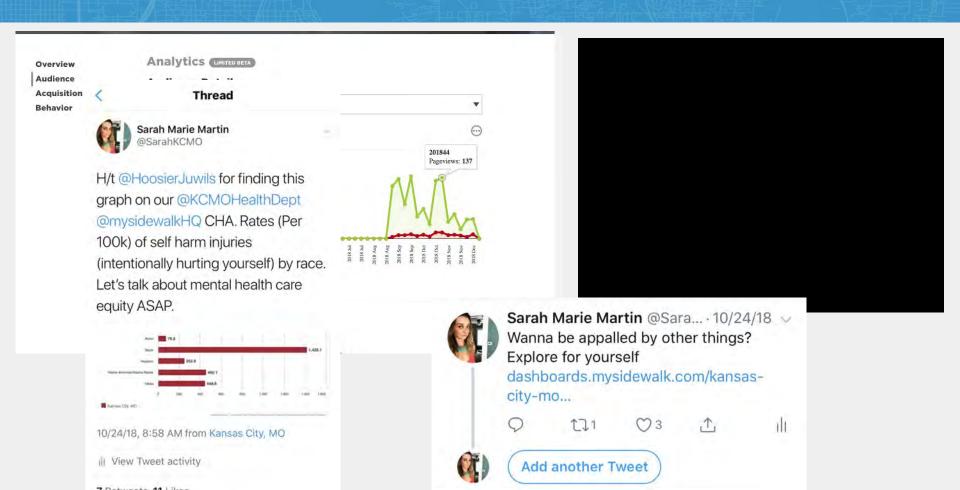


#### Data Driven Best Practice #2: Be consistent. Link internally.





#### Data Driven Best Practice #3: Step Up the Social Media



## Thank you!

**From** 

