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### Education

- Ph.D. Ohio State University, Columbus, Ohio, Economics, 1982.
- M.A. Ohio State University, Columbus, Ohio, 1978.
- B.A. Queens College, CUNY, New York, New York, Economics, 1974.

### Academic Experience

- Professor, Wichita State University (1996 - Present), Wichita, Kansas.
- Assistant Professor/Associate Professor in Economics, Wichita State University (1983 - 1996), Wichita, Kansas.
- Lecturer, Ohio State University (1982 - 1983), Columbus, Ohio.

### Non-Academic Experience

- Research Economist, Battelle Columbus Laboratories (1978 - 1980), Columbus, Ohio.

### Refereed Articles

- Hersch, P. L. & Pelkowski, J. E. (2019). The Consequences (and Non-Consequences) of Ownership Change: The Case of Major League Baseball. *Journal of Sports Economics*, 20 (1), 72-90.
- Hersch, P. L. & Pelkowski, J. E. (2016). Are There Too Few Trades During the NFL Draft? *Applied Economics Letters*, 23 (7) 516-519.
- Hersch, P. L. & Pelkowski, J. E. (2014). Voter Demand For Fluoridated Water: A Tale of Two C(av)ities. *Applied Economics Letters*, 21 (1), 51-54.
- Hersch, P. L. & Pelkowski, J. (2014). Does General Manager Networking Affect Choice of Trade Partners in Major League Baseball? *Journal of Sports Economics*, 15 (60), 601-616.
- Farrell, K. & Hersch, P. L. (2012). Inter-Board Pay Differentials for Directors with Multiple Appointments. *Applied Economics Letters*, 19 (14), 1401-1404.
- Hersch, P. L. (2012). Does the NCAA Coaching Carousel Hamper the Professional Prospects of College Football Recruits? *Journal of Sports Economics*, 13 (1), 20-33.
- Hersch, P. L., Netter, J. M., & Pope, C. (2008). Do Campaign Contributions and Lobbying Expenditures by Firms Create Political Capital? *Atlantic Economic Journal*, 36, 395-405.
- Farrell, K. A., Friesen, G. C., & Hersch, P. L. (2008). How do Firms Adjust Director Compensation? *Journal of Corporate Finance*, 14 (2), 153-162.
- Hersch, P. L. (2008). Customer Discrimination Against Black Major League Baseball Pitchers Reconsidered. *Applied Economics Letters*, 1-4.
- Farrell, K. & Hersch, P. (2005). Additions to Corporate Boards: The Effect of Gender. *Journal of Corporate Finance*, 11, 85-106.
- Farrell, K., Hersch, P., & Netter, J. (2001). Executive Compensation and Executive Contributions to Corporate PACs. *Advances in Financial Economics*, 6, 39-56.

- Hersch, P. & McDougall, G. (2000). Determinants of Automobile PAC Contributions to House Incumbents: Own Versus Rival Effects. *Public Choice*, 329-343.
- Arnold, T., Mulherin, H., Hersch, P., & Netter, J. (1999). Merging Markets. *Journal of Finance*, 1083-1107.
- Cho, D. & Hersch, P. (1998). Forecaster Characteristics and Forecast Outcomes. *Journal of Economics and Business*, 39-48.
- Hersch, P., Kemme, D., & Netter, J. (1997). Access to Bank Loans in a Transitional Economy: The Case of Hungary. *Journal of Comparative Economics*, 79-89.
- Hersch, P. & McDougall, G. (1997). Decision Making Under Uncertainty When the Stakes are High: Evidence From a Lottery Game Show. *Southern Economic Journal*.
- Hersch, P. & McDougall, G. (1997). Direct Legislation: Determinants of Legislator Support for Voter Initiatives. *Public Finance Review*, 327-343.
- Hersch, P., Kemme, D., & Bhandari, S. (1994). Competition in Transition Economies: Determinants of Price-Cost Margins in Private Sector Manufacturing in Eastern Europe. *Southern Economic Journal*, 356-366.
- Hersch, P. (1994). The Effects of Resale Price Maintenance on Shareholder Wealth: The Consequences of Schwegmann. *Journal of Industrial Economics*, 205-216.
- Hersch, P. & McDougall, G. (1994). War Chests as a Barrier to Entry in Congressional Races. *Economic Inquiry*, 630-641.
- Hersch, P. & McDougall, G. (1993). The Demand for Corporate Jets: A Discrete Choice Analysis. *Applied Economics*, 661-666.
- Hersch, P. & McDougall, G. (1992). Separation of Ownership from Control and the Demand for Corporate Aircraft. *Journal of Economics and Business*, 223-236.
- Hersch, P. (1990). Indemnity, Settlement, and Litigation: Comment and Extension. *Journal of Legal Studies*, 235-242.
- Hersch, P. & Netter, J. (1990). The Impact of Early Safety Legislation: The Case of the Safety Appliance Act of 1893. *International Review of Law and Economics*, 61-76.
- Hersch, P. & Netter, J. (1989). State Prohibition of Alcohol: An Application of Diffusion Analysis to Regulation. *Research in Law and Economics*, 12, 55-70.
- Hersch, P. & McDougall, G. (1989). The Demand for Lottery Tickets: Do People Put Their Money Where Their Votes Are? *Southern Economic Journal*, 32-38.
- Netter, J., Poulsen, A., & Hersch, P. (1988). Insider Trading: The Law, the Theory, the Evidence. *Contemporary Policy Issues*, 1-13.
- Hersch, P. & McDougall, G. (1988). Voting for 'Sin' in Kansas. *Public Choice*, 127-140.
- Hersch, P. & Netter, J. (1987). Civil Antitrust Sanctions and Cartel Stability. *Review of Industrial Organization*, 67-80.
- Netter, J., Hersch, P., & Manson, W. (1986). An Economic Analysis of Adverse Possession Statutes. *International Review of Law and Economics*, 217-228.
- Hersch, P. & Netter, J. (1985). The Effect of Crime Rates on Time Served in Prison: An Empirical Analysis. *Public Finance*, 314-320.
- Hersch, P. (1984). Competition and the Performance of Hospital Markets. *Review of Industrial Organization*, 324-341.

### **Non-Refereed Proceedings**

McDougall, G., Cho, D., & Hersch, P. (1992). General Aviation Turbine Markets: An Economic Overview. *AIAA/FAA Joint Symposium on General Aviation*.

### **Invited Articles/Reviews**

McDougall, G. & Hersch, P. (1989). Economics 101 for General Aviation Manufacturers. *Business and Economic Report*, 1-5.

McDougall, G. & Hersch, P. (1988). Economic Forum: The Demand for Lottery Tickets: Do Kansans Put Their Money Where Their Votes Are? *Business and Economic Report*, 8-11.

McDougall, G. & Hersch, P. (1987). Economic Forum: The Political Economy of Kansas. *Business and Economic Report*, 7-10.

### **Presentation of Non-Refereed Papers**

Hersch, K. A.F., Friesen, G. C., & Hersch, P. L. (2007, October). *An examination of director compensation: The roles of benchmarking and asymmetry*. Financial Management Association , Orlando, Florida.

Farrell, K. A. & Hersch, P. L. (2003, October). *Additions to Corporate Boards: The Effect of Gender*. Financial Management Association , New Orleans, Louisiana.

### **Research Reports**

1979: Barrett, J., Caswell, R., & Hersch, P., Evaluation of the Implementation of the Technicon Medical Information System at EL Camino Hospital, Part II., submitted to U.S. Dept. of Health, Education and Welfare.