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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **MBA Curriculum Map** | Mar. Res / Dec. Making | Org. Behavior | Mktg | Manag. Econ. | Oper. Mgmt | Int’l Business | Manag. Accounting | Corp. Finance | Manag. Info. Sys. | Strategy | Ethic Law |
| **By Competency** | MKT / MGMT 803 | MGMT 862 | MKT 801 | ECON 804 | DS 850 | IB 836 | ACCT 801 | FIN 850 | MIS 874 | MGMT 885 | BLAW 810 |
| **Leadership Skills:** Ability to lead others to deliberately create a result that wouldn’t have happened otherwise. Ability to inspire and motivate a group of people to a common cause. |  | X |  |  |  | X |  |  | X | X | X |
| **Interpersonal Skills:** Ability to work with a group to achieve a common aim. Ability to cooperate with others to achieve a common purpose or goal. | X | X | X |  | X | X | X |  | X | X |  |
| **Problem Solving & Analytical Skills:** Ability to use a structured process to identify and solve problems. Ability to use a structured process of selecting a solution to difficult and complex issues. | X | X | X | X | X | X | X | X | X | X | X |
| **Communication Skills:** Ability to convey and receive information to or from others effectively and efficiently (it is clear and understood so things get done). | X | X | X |  | X | X | X | X | X | X | X |
| **Business Acumen:** Keenness and quickness in understanding and dealing with a business situation in a manner that is likely to lead to good outcomes. | X |  | X |  |  | X |  | X | X | X |  |
| **Strategic Thinking:** Ability to see the “big picture” of the organization and the linkages among the different functional areas in the organization. | X | X | X |  |  | X |  | X | X | X |  |

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| --- | --- |
| **Professional Skills Dimensions** | |
| **Competency** | **Definition** |
| **Leadership** | Ability to lead others to deliberately create a result that wouldn’t have happened otherwise. Ability to inspire and motivate a group of people to a common cause. |
| **Interpersonal**  **Skills** | Ability to work with a group to achieve a common aim. Ability to cooperate with others to achieve a common purpose or goal. |
| **Problem Solving**  **Skills** | Ability to use a structured process to identify and solve problems. Ability to use a structured process of selecting a solution to difficult and complex issues. |
| **Communication**  **Skills** | Ability to convey and receive information to or from others effectively and efficiently (it is clear and understood so things get done). |
| **Business Acumen** | Keenness and quickness in understanding and dealing with a business situation in a manner that is likely to lead to good outcomes. |
| **Strategic Thinking** | Ability to see the “big picture” of the organization and the linkages among the different functional areas in the organization. |

**360 Personal Development Plan Name:**

**List specific activities you will pursue for further development for each of the six skill sets.**

**LEADERSHIP**

|  |  |
| --- | --- |
| **Sources/Activities** | **Target Date** |
| 1. |  |
| 2. |  |

**INTERPERSONAL**

|  |  |
| --- | --- |
| **Sources/Activities** | **Target Date** |
| 1. |  |
| 2. |  |

**PROBLEM SOLVING**

|  |  |
| --- | --- |
| **Sources/Activities** | **Target Date** |
| 1. |  |
| 2. |  |

**COMMUNICATION**

|  |  |
| --- | --- |
| **Sources/Activities** | **Target Date** |
| 1. |  |
| 2. |  |

**BUSINESS ACUMEN**

|  |  |
| --- | --- |
| **Sources/Activities** | **Target Date** |
| 1. |  |
| 2. |  |

**STRATEGIC THINKING**

|  |  |
| --- | --- |
| **Sources/Activities** | **Target Date** |
| 1. |  |
| 2. |  |

**Leadership**

* Video: The Surprising Habits of Original Thinkers, Adam Grant
* Training and Conferences
* DUG Midcontinent Conference and Exhibition (OKC
* Watch the movie McFarland (2015), which is considered as the best movie for leadership skills.

**Interpersonal**

* Complete Myers-Briggs Test
* Emotional Intelligence 2.0
* READ: HOW TO WIN FRIENDS & INFLUENCEPEOPLE by Dale Carnegie
* Attend the Kansas Conference for Leadership Developers in Wichita, KS June 21-23

**Problem Solving**

* Malcolm Gladwell -Outliers
* App: Luminosity: Daily Brain Games
* Begin using App: Elevate
* Read Start with Why by Simon Sinek
* Go to an escape room with friends

**Communication**

* Watch “The Abilene Paradox” video
* Art of Listening-Video
* International Journal of Intercultural Relations: ‘The relationship of intercultural competence with stress and the handling of stress as reported by international students’
* Keep a diary and track some different interactions and the way I connect

**Business Acumen**

* You Tube: Fight Mediocrity
* Podcast: One Percent Better
* Books: 50 years of Berkshire Hathaway Annual Letters, Scaling Lean
* Movie: Too Big to Fail
* Start a small financial calculator resale business on campus

**Strategic Thinking**

* Read “The Art of War” by Sun Tzu
* Take the Harvard Business Strategic Thinking test and follow the suggested approaches
* Listen to “Strategy Espresso” podcast
* Simon Sinek –How to Improve Strategic Thinking
* Rich Horwath –Keynote on Strategic Thinking
* Attend Microsoft Business Applications Summit.
* Alteryx Inspire Conference 2019. Data analytics conference.