





# Navigating an increasingly complex financial & operational landscape

- Enrollment: Seeing the effects of decreased credit hour production and national shifts in enrollment amongst international students
- State and National Funding Support: Experiencing broad changes in federal and state support for higher education
- NCAA Athletics: Seeing the impacts of a new paradigm with NIL and pending House Settlement



### **#1: Compensation**

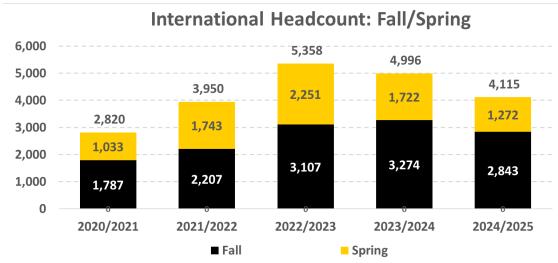
# Market-based comp. remains a focus – must invest in the people that power our mission

- 2.5% SGF Funding ~ \$1.8 million
- Matched with Tuition funds for a 2.5% comp. pool ~ \$1.0 million
- Market Based Comp Divisional Officer Review
  - Move faculty pay within prioritized depts. towards pay analysis for respective rank and discipline
  - Move staff below minimum to the minimum of respective pay range
  - Move staff within prioritized jobs (low retention rates) towards respective quartiles
- RU funded operations must fund approved increases within their RU resources

### **#2: Enrollment**

# Encountering challenges with international and Texas students

 Projected \$5.7M less than FY '25 adopted budget of \$99.3 million





#### FY '26 BUDGETARY CHALLENGES



### **#3: State Funding**

#### SGF funding centered on compensation:

- 2.5% Comp. SGF Funding ~ + \$1.8M
- SGF lapse of funding on vacant positions at YE ~ - \$500K
- No operational/inflationary funding increase
- Special funding in past years for cyber/IT support & demolition not renewed
- Dental School study not funded
- NISS funding to KBOR reduced from \$9.0M to \$6.0M

### **#4: Athletics - House Settlement**

Monumental challenge that will impact the University for decades in the future







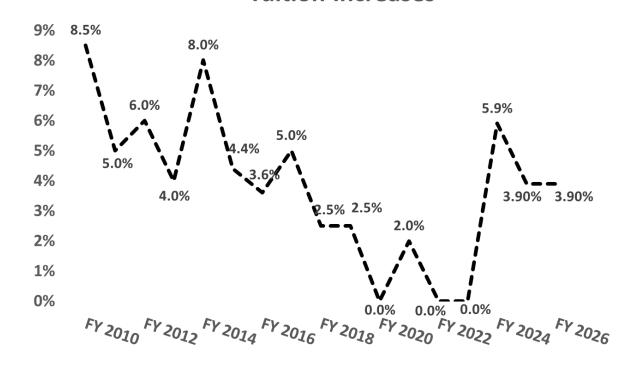


# **Addressing Budgetary Challenges**

#### \$10.8 million budgetary challenge

- Proposed 3.9% tuition rate increase ~ \$3.8 million
- 4.8% GU base budget reduction to each division ~ \$7.2 million
- Continued focus on efficiencies going forward
  - Hiring review
  - Shared services
  - Class fill rates
  - Maximizing facility use
  - Utilities temp. ranges
  - Revenue sharing and incentive-based growth
  - College and course fees
  - Everything is under consideration

#### **Tuition Increases**





#### **ATHLETICS IMPACT**



### **Student Impact**

# Develops future leaders of character, competence and consequence

- Serves ~ 270 student athletes
- ~ 50% are first generation
- 3.53 cumulative GPA Fall 2024
- Provides applied learning opportunities for students, employing ~ 30 (another 20 with volunteers)
- Division I athletics is a key institutional brand and recruiting tool

# **Community Impact**

# Serves an important role in community economic support and local pride

 \$50M direct economic impact to surrounding region

#### **ATHLETICS CURRENT STATUS**



#### **House Settlement**

- \$2.8 billion NCAA Div. I settlement with former athletes
- Likely signed in the coming weeks
- Compensates former athletes for NIL lost opportunities
- Authorizes revenue sharing with current athletes
- Expands # of scholarship opportunities for athletes

# **General Operating Support**

Ticket sales remain challenging

 Athletics implementing \$700K in targeted budget reductions

\$2.0 million recurring

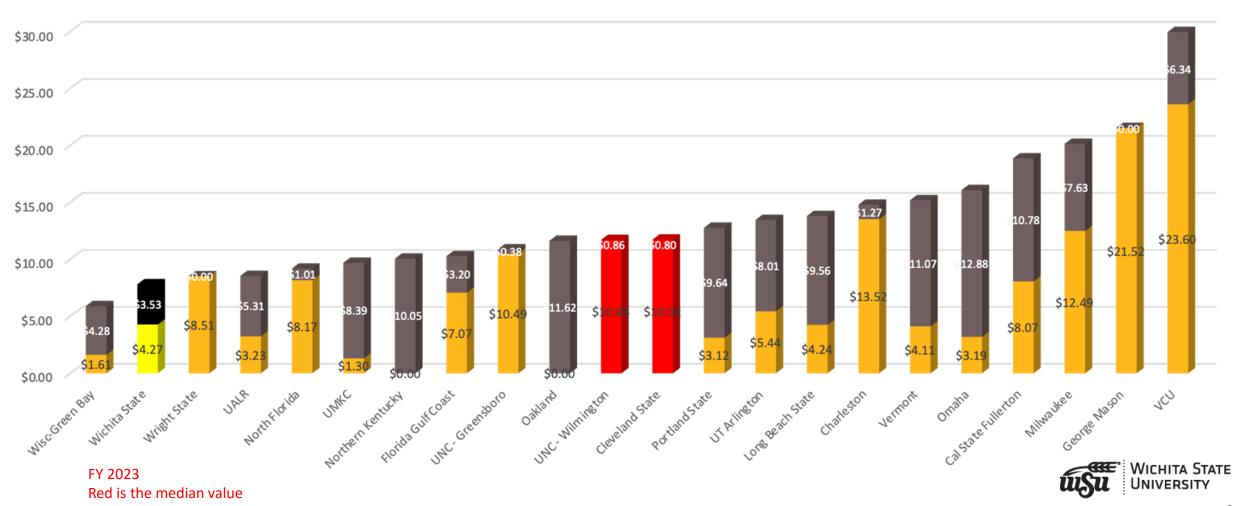




# ATHLETICS UNIVERSITY STUDENT FEES AND INSTITUTIONAL SUPPORT — LOW FOR I-AAA



#### Student Fees (Yellow) and Direct Institutional Support (Black) [in Millions]

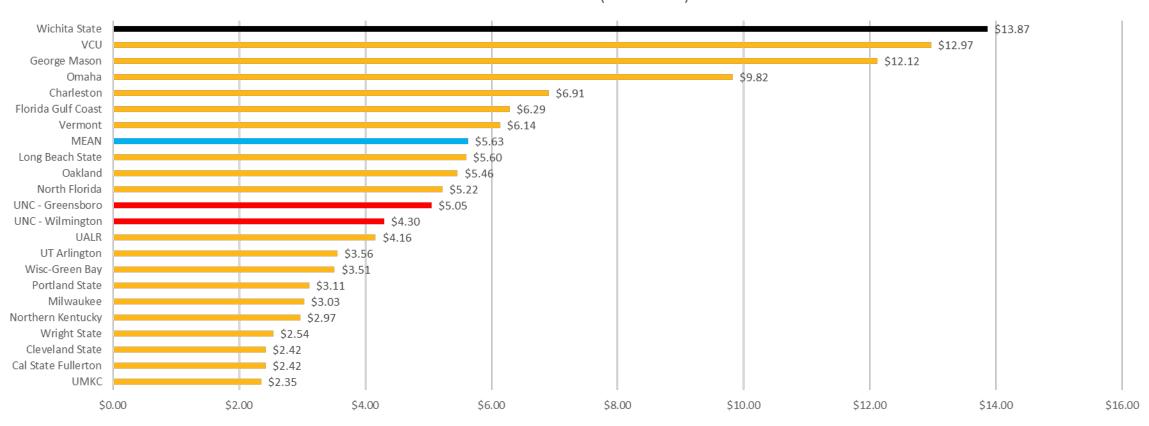




#### ATHLETICS SELF-GENERATED REVENUE



#### Funds Generated (in Millions)









# Questions?