Universidad de Deusto-San Sebastian, Spain - C1997

Students should check with the study abroad advisor and/or their academic advisor to determine which classes are offered during the semester in which they plan to study abroad. Classes listed below show transfer equivalencies, however the classes are not always offered during every semester. Students should meet with an academic advisor to determine how the classes would be applied toward their WSU degree.

*This is not a full list of classes offered at the Universidad de Deusto – San Sebastian. Students who find classes that they plan to take that are not listed here should first consult the study abroad advisor to determine how to have those classes evaluated if needed.

Business courses offered at Deusto (offered in English)

Transfers to WSU as:

| BUS 102C | Business II (6 ECTS) (Spring) | MGMT 4000 (3hrs) (approved for MGMT major/minor) |
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| BUS 101I | Business Ethics (6 ECTS) (Spring) | BLAW 4000 or MGMT 4000 (3 hrs) |
| BUS 101J | Business Policy II (6 ECTS) (Spring) | MGMT 4000 or IB 4000 (3 hrs) |
| BUS 101C | Civic & Professional Ethics (6 ECTS) | BLAW 4000 (3hrs) |
| BUS 102D | Company Policy I (6 ECTS) (Fall) | MGMT 4000 (3hrs) (approved for MGMT major/minor) |
| BUS 101V | Company Policy II (6ECTS) (Spring) | MGMT 4000 or IB 4000 (3 hrs) |
| BUS 101H | Competitive Territories in the Global Economy (6 ECTS) (Fall) | IB 4000 or ECON 4000 (3 hrs) |
| BUS 102G | Cross-Cultural Communication (3 ECTS) (Fall) | IB 4000 or MGMT 4000 (2hrs) (approved for MGMT and IB |
| | | major/minor) |
| BUS 101Y | Econometrics (6 ECTS) (Spring) | ECON 403 Business & Econ Forecasting (3hrs) |
| BUS 101K | Entrepreneurship (6 ECTS) (Fall) | ENTR 310 The Entrepreneurial Experience (3 hrs) |
| BUS 101A | European Union (6 ECTS) (Spring) | IB 4000 or ECON 4000 (3 hrs) (approved for IB major/minor) |
| BUS 102K | Financial Management (6 ECTS) (Spring) | FIN 340 Financial Management I (3hrs) |
| BUS 101W | Fundamentals of Marketing (6ECTS) (Fall) | MKT 300 Marketing (3hrs) |
| WOMS 101B | Gender and Leadership (6 ECTS) | WOMS 180D Introduction to Women's Studies (3 hrs) |
| BUS 102I | Global Business Context (3 ECTS) (Spring) | IB 4000 (2hrs) (approved for IB major/minor) |
| BUS 101B | Industrial Organizational Theory (6 ECTS) (Spring) | ECON 4000 or IB 4000 (3 hrs) |
| BUS 101L | International Economics (6 ECTS) (Fall/Spring) | IB 561/ECON 672 International Economics & Business (3 hrs) |
| BUS 101G | International Finance (6 ECTS) (Spring) | IB 625/FIN 625/ECON 674 Int'l Financial Management (3 hrs) |
| BUS 102N | International Human Resource Management (6 ECTS) | IB 4000 or HRM 4000 (3 hrs) (approved for IB major/minor) |

^{**}Grades of 5-10 will transfer back for credit from this university. Grades lower than this will not receive transfer credit.

| | (Fall/Spring) | |
|----------|---|--|
| BUS 101E | International Marketing (6 ECTS) (Spring) | IB 601/MKT 601 International Marketing (3 hrs) |
| BUS 102H | International Team Working (3 ECTS) (Fall) | IB 4000 or MGMT 4000 (2hrs) (approved for MGMT and IB major/minor) |
| BUS 102L | Introduction to Finance (6 ECTS) (Fall) | FIN 4000 (3hrs) (approved for FIN major/minor) |
| BUS 101N | Leadership and Team Development (6 ECTS) (Spring) | MGMT 462 Leading & Motivating (3 hrs) |
| BUS 101U | Leadership and Managerial Development (6 ECTS) (Spring) | MGMT 462 Leading & Motivating (3 hrs) |
| BUS 102A | Macroeconomics (6ECTS) (Spring) | ECON 201 Principles of Macroeconomics (3hrs) |
| BUS 102E | Management Skills Development (6 ECTS) (Fall) | MGMT 4000 (3hrs) (approved for MGMT major/minor) |
| BUS 101X | Marketing Management (6 ECTS) (Spring) | MKT 4000 (3hrs) (approved for MKT major/minor) |
| BUS 102B | Microeconomics (6 ECTS) (Fall) | ECON 202 Principles of Microeconomics (3hrs) |
| BUS 102J | Negotiation Skills (3 ECTS) (Spring) | MGMT 4000 (2hrs) (approved for MGMT major/minor) |
| BUS 102F | People Management (6 ECTS) (Fall) | MGMT 4000 (3 hrs) (approved for MGMT major/minor) |
| BUS 101Z | Statistics (6 ECTS) (Spring) | ECON 231 Intro Business Statistics (3hrs) |
| BUS 1010 | Strategic Distribution Decisions (6 ECTS) (Fall) | IB 4000 or MGMT 4000 (3 hrs) |

Communication courses offered at Deusto (offered in English) Transfer to WSU as:

| COMM 101I | Business Communication (6 ECTS) (Fall) | COMM 4000 (3 hrs) |
|-----------|--|--|
| COMM 101F | Business Management and Organization (6 ECTS) (Fall) | COMM 328 Teamwork, Leadership & Group Communication (3hrs) |
| COMM 101K | Communication Skill (3 ECTS) (Spring) | COMM 4000 (1.5 hrs) (approved for COMM major/minor) |
| COMM 101B | Elaboration of Web Messages (6 ECTS) (Spring) | COMM 4000 (3 hrs) |
| COMM 101D | Interpersonal Communication (6 ECTS) (Spring) | COMM 190 Introduction to Human Communication (3 hrs) |
| COMM 101L | Journalistic Communication (6 ECTS) (Spring) | COMM 410 Principles of Journalism (3 hrs) |
| COMM 101E | Mass Communication Media (6 ECTS) (Fall) | COMM 4000 (3 hrs) |
| COMM 101J | Social Research Methods and Techniques (6 ECTS) (Spring) | COMM 430 Communication Research and Inquiry (3 hrs) |

Courses offered in Spanish

| BUS 101P | Conducta del Consumidor (6 ECTS) | MKT 405 Consumer Behavior (3 hrs) |
|----------|----------------------------------|-----------------------------------|
| | Consumer Behavior | |

| BUS 101Q | Decisiones Estratégicas en Comunicación (6 ECTS) | MKT 4000 (3 hrs) |
|-----------|--|---|
| | Strategic Communication Decisions | |
| BUS 1020 | Dirección Financiera (6 ECTS) | FIN 340 Financial Management I (3 hrs) |
| | Corporate Finance | |
| BUS 101D | Fundamentos de organización de empresas (6 ECTS) | MGMT 360 Principles of Management (3 hrs) |
| | Fundamentals of Company Organizations | |
| POLS 101N | Introducción a la Lengua y la Cultura Vasca I (6 ECTS) | POLS 4000 (3 hrs) (approved for IS major/minor area course) |
| | Introduction to Basque Language and Culture | |

Spanish Language Courses

^{*}Equivalencies listed below. If a student takes one course out of a combined set, then the single course will transfer as SPAN 2000.

| SPAN 101M | Spanish Art and Artistic Heritage (6 ECTS) | SPAN 515A Major Topics: Language (3 hrs) |
|-----------|--|--|
| SPAN 101D | Spanish Foreign Language A1.1 (6 ECTS) | SPAN 104 Introductory Spanish (3 hrs) |
| SPAN 101 | Spanish Foreign Language A1.2 (6 ECTS) | SPAN 104 Introductory Spanish (3 hrs) |
| SPAN 101E | Spanish Foreign Language A2.1 (6 ECTS) | SPAN 105 Elementary Spanish I (3 hrs) |
| SPAN 101F | Spanish Foreign Language A2.2 (6 ECTS) | SPAN 106 Elementary Spanish II (3 hrs) |
| SPAN 101A | Spanish Foreign Language B1.1 (6 ECTS) | SPAN 204 Intermediate Spanish (3 hrs) |
| SPAN 101C | Spanish Foreign Language B1.2 (6 ECTS) | SPAN 204 Intermediate Spanish (3 hrs) |
| SPAN 101B | Spanish Foreign Language B2.1 (6 ECTS) | SPAN 220 Intermediate Spanish Grammar and Composition (3hrs) |
| SPAN 101H | Spanish Foreign Language B2.2 (6 ECTS) | SPAN 526 Advanced Spanish Grammar & Comp (3 hrs) OR SPAN 515 Major Topics in Spanish (3 hrs) |
| SPAN 101I | Spanish Foreign Language C1.1 (6 ECTS) | Spanish 750E Workshop Spanish Conversation (3 hrs) |
| SPAN 101J | Spanish Foreign Language C1.2 (6 ECTS) | Spanish 750E Workshop Spanish Conversation (3 hrs) |
| SPAN 101K | Spanish Foreign Language C2.1 (6 ECTS) | Spanish 750E Workshop Spanish Conversation (3 hrs) |

Last update on: 12/12/24