

Berlin School of Economics & Law- Germany – CI287

Hochschule fur Wirtschaft (HWR Berlin)

Students should check with the study abroad advisor and/or their academic advisor to determine which classes are offered during the semester in which they plan to study abroad. Classes listed below show transfer equivalencies, however the classes are not always offered during every semester. Students should meet with an academic advisor to determine how the classes would be applied toward their WSU degree.

***This is not a full list of classes offered at Berlin School of Economics & Law. Students who find classes that they plan to take that are not listed here should first consult the study abroad advisor to determine how to have those classes evaluated if needed.**

***Grades of A-E (or 1-4) will transfer back as credit from this university. Grades lower than this will not receive transfer credit.*

Course at Berlin School of Econ & Law (offered in English)

Transfers to WSU as:

Schöneberg Campus (spring only)

HIST 101B	Berlin as a Place of German History, Culture and Politics (2.5 ECTS)	HIST 2000 (1 hrs) (not approved for HIST major requirements)
ECON 101B	Capital Markets (5 ECTS)	ECON 340 Money and Banking (3 hrs)
COMM 101C	Communication and Interaction in a Professional Context (5 ECTS)	COMM 325 Speaking in Business/Prof (3 hrs)
BUS 102S	Communication Strategies and Consumer Behavior (5 ECTS)	MKT 4000 (3 hrs)
FIN 101A	Corporate Finance (5 ECTS)	FIN 440 Managerial Finance (3 hrs)
DS 101B	Distribution Management and Transportation (5 ECTS)	DS 2000 (3 hrs) (approved for FREDs major/minor)
ECON 101C	Empirical Economic Research and Introductory Econometrics (5 ECTS)	ECON 731 Applied Econometrics (3 hrs)
BUS 102X	European Economic Policy (5 ECTS)	ECON 4000 or IB 4000 (3 hrs)
BUS 102Z	Financial Analysis and Valuation (5 ECTS)	FIN 4000 (3 hrs)
BLAW 101A	Fundamentals of Business Law (5 ECTS)	BLAW 2000
DS 101C	Global Supply Chain Management and Information Systems (5 ECTS)	DS 400 Principles of Global Supply Chain Management and Logistics (3 hrs)

HIST 101A	History, Politics and Economics of the Host Country (5 ECTS)	ECON 4000 or IB 4000 (3 hrs)
HRM 101A	Human Resources and Organization (5 ECTS)	HRM 466 Human Resource Management (3 hrs)
BUS 102Q	Human Resource Management (5 ECTS)	HRM 466 Human Resource Management (3 hrs)
COMM 101E	Intercultural Communication (5 ECTS)	COMM 335 International and Intercultural Communication (3 hrs)
IB 101A	International Business Accounting (5 ECTS)	IB 2000 (3 hrs)
BUS 101G	International Economics (5 ECTS)	IB 561/ECON 672 International Economics & Business (3 hrs)
BUS 102V	International Management (5 ECTS)	IB 600 International Management (3 hrs)
IB 101D	International Management II	IB 4000
ECON 101A	Introduction to the German Economic System (2.5 ECTS)	ECON 2000 (1 hrs) (not approved for ECON major requirements)
ACCT 101C	Management Accounting and Controlling (5 credits)	ACCT 420 Cost Accounting (3 hrs)
PHIL 101A	Management Issues: Business Ethics (5 ECTS)	PHIL 306 Business Ethics (3 hrs)
ENTR 101A	Management Issues: Entrepreneurship (5 ECTS)	ENTR 310 The Entrepreneurial Experience (3 hrs)
IB 101B	Management Issues: International Project Management (5 ECTS)	IB 2000 (3 hrs)
IB 101C	Management Issues: Multinational Enterprises in Emerging Markets (5 ECTS)	IB 2000 (3 hrs)
MGMT 101C	Management Issues: Strategy and Innovation (5 ECTS)	MGMT 4000 (3 hrs)
BUS 102T	Market Research (5 ECTS)	MKT 403/ENTR 403 Marketing Research (3 hrs)
BUS 102W	Marketing (5 ECTS)	MKT 300 Marketing (3 hrs)
BUS 103L	Microeconomics: Allocation & Distribution (5 ECTS)	ECON 202 Principles of Microeconomics (3 hrs)
BUS 102D	National and International Financial Relations (5 ECTS)	FIN 4000 or IB 4000 (3 hrs)
BUS 102O	Operations Management (5 ECTS)	DS 350 Intro to Production & Operations Management (3 hrs)
BUS 102U	Organisational Behaviour in International Companies (5 ECTS)	MGMT 4000 or IB 4000 (3 hrs)
MGMT 101B	Organizational Design (5 ECTS)	MGMT 460 Designing Successful Organizations (3 hrs)
BUS 103A	Political Economy and Social Structure of Modern Society (5 ECTS)	ECON 4000 (3 hrs)
MIS 101A + MIS 101B	Principles of Business Information Systems (5 ECTS) + Business Applications (5 ECTS)	MIS 395 Management Information Systems (6 hrs)
BUS 103R	Principles of Corporate Finance (5 ECTS)	FIN 340 Financial Management I (3 hrs)

ACCT 101A	Principles of Financial Accounting (5 ECTS)	ACCT 210 Financial Accounting (3 hrs)
ACCT 101B	Principles of Managerial Accounting (5 ECTS)	ACCT 220 Managerial Accounting (3 hrs)
BUS 102P	Product and Distribution Management (5 ECTS)	MKT 4000 (3 hrs)
DS 101A	Production and Supply Management (5 ECTS)	DS 350 Operations Management (3 hrs)
POLS 101G	Regional Studies (5 ECTS)	POLS 2000 (3 hrs) (approved for POLS major/minor)
BUS 102N	Selected Issues in Business Finance (5 ECTS)	FIN 4000 (3 hrs)
BUS 102R	Selected Issues in Marketing (5 ECTS)	MKT 4000 (3 hrs)
DS 101D	Selected Topics in Supply Chain and Operations Management (5 ECTS)	DS 400 Principles of Global Supply Chain Management (3 hrs)
BUS 102F	Self-Management (3 ECTS)	BUS 4000
MATH 101E	Statistics (5 ECTS)	ECON 231 Introductory Business Statistics (3 hrs)
BUS 101Z	Strategic Management (5 ECTS)	MGMT 4000 (3 hrs)
MGMT 101A	Work, Business and Society (5 ECTS)	MGMT 430 Business, Government and Society (3 hrs)

Lichtenberg Campus

Police and Security Management Department (Fall only):

CJ 101C	Intercultural Competence in a Security Related Environment (4 ECTS)	CJ 2000 (2 hrs) (not approved for CJ/HLS major requirements)
HLS 101B	International Conflict Management (4 ECTS)	HLS 470D Insider Threat (2 hrs)
POLS 101M	International Human Rights Protection (3 ECTS)	POLS 4000 (1hr) (approved for POLS major/minor)
CJ 101D	Advanced Module II: International Policing (4 ECTS)	CJ 2000 Elective (2 hr)
HLS 101A	International Risk Analysis, Protection of Critical Infrastructures, Disaster and Crisis Management (4 ECTS)	HLS 312 Risk Assessment (2 hrs)
CJ 101A	Organized Crime (4 ECTS)	CJ 353 Organized and White Collar Crime (2 hrs)
CJ 101B	Strategic and Organizational Aspects of Security Management (6 ECTS)	CJ 2000 (3 hrs) (not approved for CJ/HLS major requirements)

Public Administration Department:

HIST 101B	Berlin as a Place of German History, Culture and Politics (2.5 ECTS)	HIST 2000 (1 hrs) (not approved for HIST major requirements)
POLS 101J	Corruption: Sociological Perspective (5 ECTS)	POLS 2000 (3 hrs) (approved for POLS major/minor)
POLS 101C	Environmental Law (4 ECTS)	POLS 4000 (2 hrs) (approved for POLS major/minor)
POLS 101I	Innovations in Policy Making: Data, Artificial Intelligence and Behaviors Rights (5 ECTS)	POLS 2000 (3 hrs) (approved for POLS major/minor)
COMM 101D	Intercultural Competence and Conflict Management (5 ECTS) (Spring)	COMM 335 International and Intercultural Communication (3 hrs)
POLS 101B	Introduction to Social Research Methods (Spring)	POLS 365 Political Data Analysis
POLS 101L	Multinational Enterprises, Human Rights and the Environment: An International Law Perspective (5 ECTS)	POLS 4000 (3 hrs) (approved for POLS major/minor)
POLS 101D	National and EU Business Law (5 ECTS) (Spring)	POLS 4000 (3 hrs) (approved for POLS major/minor & IS major/minor Europe area course)
POLS 101F	Social State and Social Law, Welfare State and Social Rights (5 ECTS)	POLS 4000 (approved for POLS major/minor & IS major/minor Europe area course)
POLS 101E	The Handling of Diversity by Means of Legislation (4 ECTS)	POLS 2000 (2 hrs) (approved for POLS major/minor & IS major/minor Europe area course)
POLS 101A	The Political System of the European Union (5 ECTS) (Spring)	POLS 370 European Politics OR POLS 4000 (3 hrs) (approved for IS major/minor area course)
POLS 101H	The Relationship Between Europe and the Middle East (5 ECTS)	POLS 2000 (3 hrs) (approved for POLS major/minor)

Summer Program Course Offerings:

BUS 103S	Entrepreneurship and Innovation Management in Germany (7 ECTS)	ENTR 4000 (4 hrs) or MKT 4000 (4 hrs) (approved for MKT major/minor elective requirements)
BUS 102M	European Business and Economics Programme	IB 4000 or ECON 4000
GERM 101K	German Language and Culture for Beginners (6 ECTS)	GERM 111 Elementary German I (3 hrs)
BUS 102K	The European Union in a Global World (9 ECTS)	IB 4000 (5 hrs) or POLS 4000 (5 hrs) (approved for IS major/minor area course)

BUS 103B	How Europe Works: Institutions & Law in the EU (7 ECTS)	IB 4000 (4 hrs) or POLS 370 European Politics (4 hrs)
BUS 102L	Markets and Management in Europe (7 ECTS)	IB 4000 (4 hrs) or MKT 601 International Marketing (4 hrs)

Winter Program Course Offerings:

MGMT 101D	Consulting for Responsible Corporate Transformation	MGMT 4000 (3 hrs) (approved for MGMT major/minor elective requirements)
MGMT 101F	Consulting for Dynamic Innovation	MGMT 4000 (3 hrs) (approved for MGMT major/minor elective requirements)
MKT 101A	Strategy and Brand Management in the Brewing Industry	MKT 4000 (3 hrs) (approved for MKT major/minor elective requirements)

Last update on: 8/27/2025