

# University of Applied Sciences (FHWN)- Austria

## CI677

Students should check with the study abroad advisor and/or their academic advisor to determine which classes are offered during the semester in which they plan to study abroad. Classes listed below show transfer equivalencies, however the classes are not always offered during every semester. Students should meet with an academic advisor to determine how the classes would be applied toward their WSU degree.

**\*This is not a full list of classes offered at the University of Applied Sciences WN - Austria. Students who find classes that they plan to take that are not listed here should first consult the study abroad advisor to determine how to have those classes evaluated if needed.**

*\*\*Grades of A-E (or 1-4) will transfer back for credit from this university. Grades lower than this will not receive transfer credit.*

*Course at University of Applied Sciences (offered in English)*

*Transfers to WSU as:*

ENGR 101A	Advanced Finite Element Computation (7 ECTS)	ME 639 Applications of Finite Element Methods in Mechanical Engineering (3 hrs)
BUS 103I	Analysis of Financial Statements & Financial Reporting (4 ECTS) (Spring)	FIN 4000 (2 hrs)
BUS 102R	Banking, Credit and Money Markets (4 ECTS) (Spring)	FIN 4000 (2 hrs)
BUS 103F	Business Ethics (3 ECTS) (Fall)	MGMT 4000 (1 or 2 hrs)
BUS 103J	Capital Markets and Investment (4 ECTS) (Spring)	FIN 4000 (2 hrs)
FIN 101A	Company Analysis (4 ECTS) (Fall)	FIN 450 Financial Modeling (2 hrs)
FIN 101B	Corporate Finance I (4 ECTS) (Spring)	FIN 340 Financial Management I (2 hrs)
FIN 101C	Corporate Finance II (4 ECTS) (Fall)	FIN 440 Financial Management II (2 hrs)
BUS 103C	Derivative Securities and Structured Finance (4 ECTS) (Fall)	FIN 4000 (2 hrs)
BUS 102B	European Law (3 ECTS) (Fall)	IB 4000 (1 or 2 hrs)
BUS 103H	Financial Planning, Budgeting and Controlling (4 ECTS) (Spring)	FIN 4000 (2 hrs)

BUS 101R	The Financial System (2 ECTS) (Fall)	FIN 4000 (1 hr)
BUS 103K	Fundamentals of Accounting (4 ECTS)	ACCT 2000 (2 hrs)
BUS 102X	Integrated Marketing Communication (4 ECTS) (Fall)	MKT 4000 (2 hrs)
BUS 102W	Intercultural Business Skills (4 ECTS)	IB 4000 (2 hrs)
COMM 101A	Intercultural Communications (2 ECTS) (Fall and Spring)	IB 4000 or COMM 2000 (1 hr)
BUS 102O	International Marketing Strategy and Planning (6 ECTS) (Spring)	IB 601/MKT 601 (3 hrs)
BUS 102P	International Sales Law (3 ECTS) (Spring)	IB 4000 (1 or 2 hrs)
BUS 101F	International Taxation (4 ECTS) (Fall)	FIN 4000 or IB 4000 (2 hrs)
BUS 103 M BUS 103L	Marketing & Sales II (4 ECTS) (Spring) AND Applied Selling (4 ECTS) (Spring)	MKT 608 Selling and Sales Force Management (4 hrs)
BUS 103E	Marketing Research (2 ECTS) (Fall)	MKT 4000 or ENTR 4000 (1 hr)
BUS 103N	Marketing Strategy and Planning (4 ECTS) (Spring)	MKT 4000 (2 hrs)
BUS 101G BUS 101H	Materials Management & Logistics (3 ECTS) (Fall) AND Project Management & Applications (3 ECTS) (Fall)	DS 350 Intro to Production & Operations Management (3 hrs)
BUS 103D	Multinational Finance and Risk Management (4 ECTS) (Fall)	FIN 4000 or IB 4000 (2 hrs)
BUS 101G	Organization and Human Resource Management (3 ECTS) (Fall)	HRM 4000 or MGMT 4000 (1 or 2 hrs)
ENGR 101C	Physics of Flight (3 ECTS)	AE 424 Aerodynamics I (2 hrs)
BUS 103O	Principles of Management (4 ECTS) (Spring)	MGMT 4000 (2 hrs)
BUS 103G	Sales Force Management (4 ECTS) (Fall)	MKT 4000 (2 hrs)
BUS 102Q	Selling Skills and Competencies (6 ECTS) (Spring)	MKT 4000 (3 hrs)
BUS 102Z	Strategic Brand Management (4 ECTS) (Fall)	MKT 4000 (2 hrs)
BUS 102N	Strategic Management & Corporate Planning (4 ECTS) (Fall)	MGMT 4000 (2 hrs)
BUS 101E	Team Organization (2 ECTS) (Fall)	MGMT 4000 (1 hr)

Last update on: 7/19/22