

| Day             | Begin Time   | End Time | Topic  | Cost        | Organization   |
|-----------------|--------------|----------|--|-------------|--|
| <b>February</b> |              |          |  |             |  |
| 3               | 4:00 PM      | 8:00 PM  | Hutchinson Reno Chamber Annual Meeting-Keynote, Jason Feifer, Entrepreneur Magazine  | Fee         | <a href="#">Hutchinson/Reno County Chamber</a>                         |
| 3               | 6:00 PM      | 7:30 PM  | Spark! - Go Getters!   | Fee         | <a href="#">Create Campaign</a>  |
| 4               | 11:30 AM     | 1:00 PM  | Women's Alliance Luncheon  | Fee         | <a href="#">Wichita Independent Business Association</a>               |
| 4               | 11:30 AM     | 1:00 PM  | Basic Responsibilities of Nonprofit Board Members and Officers                       | Fee         | <a href="#">NonProfit Chamber of Service</a>                           |
| 4               | 8:00 AM      | 3:00 PM  | Problem Solving Skills to Lead Your Team   | Fee         | <a href="#">Center for Management Development</a>                      |
| 5               | 9:00 AM      | 10:00 AM | 1 Million Cups   | No Cost     | <a href="#">1 Million Cups Wichita</a>                                 |
| 5               | 8:30 AM      | 9:30 AM  | First Friday Coffee  | Membership  | <a href="#">Hutchinson/Reno County Chamber</a>                         |
| 5               | 11:30 AM     | 1:00 PM  | Lunch and Learn with Sharon Stauth with Confidential Tax Service                     | Fee         | <a href="#">Wichita Hispanic Chamber of Commerce</a>                   |
| 7               | 10:00 AM     | 11:00 AM | Kan Launch   | No Cost     | <a href="#">Mulvane Chamber &amp; Downtown Revitalization</a>          |
| 8               | 1:00 PM      | 4:30 PM  | Leadership Elite (Mondays-8 sessions)  | Fee         | <a href="#">Center for Management Development</a>                      |
| 11              | 11:30 AM     | 1:00 PM  | Wichita Independent Business Association Monthly Luncheon                            | Fee         | <a href="#">Wichita Independent Business Association</a>               |
| 11              | 1:00 PM      | 3:00 PM  | Meeting the 3 Ms: Learning the Basics of Marketing, Management, and Money            | No Cost     | <a href="#">WSU Kansas SBDC</a>  |
| 11              | 5:30 PM      | 7:00 PM  | Intellectual Property Basics   | No Cost     | <a href="#">WSU Libraries</a>  |
| 11              | 10:00 AM     |          | SBA Export Programs: Financing small business growth (webinar)                       | No Cost     | <a href="#">U. S. Small Business Administration</a>                    |
| 12              | 9:00 AM      | 10:00 AM | 1 Million Cups   | No Cost     | <a href="#">1 Million Cups Wichita</a>                                 |
| 12              | 3:00 PM      | 5:00 PM  | Quick Start Business Planning  | No Cost     | <a href="#">WSU Kansas SBDC</a>  |
| 12              | 11:45 AM     | 1:00 PM  | ED Survival Series: Collaboration with the Community                                 | No Cost/Fee | <a href="#">NonProfit Chamber of Service</a>                           |
| 13              | 8:00 AM      | 3:00 PM  | Project Management Essentials  | Fee         | <a href="#">Center for Management Development</a>                      |
| 13              | 9:00 AM      | 4:00 PM  | Technical Assistance for State and Local Emission Inventory System (SLEIS) (Wichita) | No Cost     | <a href="#">Kansas Department of Health and Environment</a>            |
| 13-14           | see schedule |          | Women Managing the Farm Annual Conference  | Fee         | <a href="#">Women Managing the Farm</a>                                |
| 15              | 9:15 AM      | 12:00 PM | Web Page Development   | No Cost     | <a href="#">SCORE</a>  |
| 15              | 5:30 PM      | 7:30 PM  | Advanced Social Media  | No Cost     | <a href="#">SCORE</a>  |
| 18              | 1:00 PM      | 3:00 PM  | Do's and Don'ts of Interviewing  | No Cost     | <a href="#">WSU Kansas SBDC</a>  |
| 18              | 11:30 AM     | 1:00 PM  | Mock Board Meeting   | Fee         | <a href="#">NonProfit Chamber of Service</a>                           |
| 18              | 5:00 PM      | 7:00 PM  | 2020 Topeka Legislative Reception (in Topeka)  | Membership  | <a href="#">Wichita Regional Chamber of Commerce</a>                   |
| 18              | 4:00 PM      | 6:00 PM  | WIBA on Tap  | Fee         | <a href="#">Wichita Independent Business Association</a>               |
| 18              | 5:30 PM      | 7:00 PM  | Trademark Basics: Protect Your Business Name   | No Cost     | <a href="#">WSU Libraries</a>  |
| 19              | 8:00 AM      | 3:00 PM  | Enhancing Your Customer Service Skills   | Fee         | <a href="#">Center for Management Development</a>                      |
| 19              | 9:00 AM      | 10:00 AM | 1 Million Cups   | No Cost     | <a href="#">1 Million Cups Wichita</a>                                 |
| 19              | 1:00 PM      | 3:00 PM  | Branding Basics  | No Cost     | <a href="#">WSU Kansas SBDC</a>  |
| 19              | 11:00 AM     | 11:45 AM | ERP Systems and Manufacturing (webinar)  | No Cost     | <a href="#">Kansas Manufacturing Solutions</a>                         |
| 19              | 4:30 PM      | 6:00 PM  | Mock Board Meeting   | Fee         | <a href="#">NonProfit Chamber of Service</a>                           |
| 20              | 11:00 AM     | 1:00 PM  | Excel: Pivot Like a Pro  | Fee         | <a href="#">Wichita Independent Business Association</a>               |
| 20              | 6:00 PM      | 9:00 PM  | World Trade Council of Wichita dinner and program                                    | Fee         | <a href="#">World Trade Council of Wichita</a>                         |
| 20              | 8:00 AM      | 3:00 PM  | How to Be an Effective Manager   | Fee         | <a href="#">Center for Management Development</a>                      |
| 20              | 1:00 PM      | 3:00 PM  | Social Media Starter Kit   | No Cost     | <a href="#">WSU Kansas SBDC</a>  |
| 20              | 9:00 AM      | 4:00 PM  | Technical Assistance for State and Local Emission Inventory System (SLEIS) (Webinar) | No Cost     | <a href="#">Kansas Small Business Environmental Assistance Program</a> |
| 22              | 1:00 PM      | 2:30 PM  | One Page Business Plan   | No Cost     | <a href="#">Advanced Learning Library and SCORE</a>                    |
| 22              | 10:30 AM     | 12:00 PM | Kansas Department of Labor: Understanding Regulations                                | No Cost     | <a href="#">WSU Kansas SBDC</a>  |
| 24              | 6:30 p.m.    |          | Inventors' Association of South Central Kansas Monthly Meeting                       | Membership  | <a href="#">Inventors' Association of South Central KS</a>             |
| 24              | 8:00 AM      | 3:00 PM  | Powerful Business Writing Skills   | Fee         | <a href="#">Center for Management Development</a>                      |
| 25              | 9:30 AM      | 12:00 PM | State Tax Workshop for Contractors   | No Cost     | <a href="#">WSU Kansas SBDC</a>  |
| 25              | 1:00 PM      | 4:30 PM  | State Tax Workshop   | No Cost     | <a href="#">WSU Kansas SBDC</a>  |
| 25              | 9:00 AM      | 10:00 AM | 1 Million Cups   | No Cost     | <a href="#">1 Million Cups Wichita</a>                                 |
| 25              | 9:30 AM      | 3:30 PM  | Grant Writing Workshop   | Fee         | <a href="#">NonProfit Chamber of Service</a>                           |
| 25              | 5:30 PM      | 7:00 PM  | Patent Basics for New Inventors  | No Cost     | <a href="#">WSU Libraries</a>  |
| 26              | 12:00 PM     | 2:00 PM  | Copyright Basics and Considerations for Entrepreneurs (webinar)                      | No Cost     | <a href="#">WSU Libraries</a>  |
| 26              | 10:00 AM     | 12:00 PM | Meeting the 3 Ms: Learning the Basics of Marketing, Management, and Money            | No Cost     | <a href="#">WSU Kansas SBDC</a>  |

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| 26-28        | see schedule |          | Kansas Small Flows Association & Kansas Environmental Health Association Conference | Fee         | <a href="#">Kansas Small Flows &amp; Kansas Environmental Health</a> |
| 27           | 4:30 PM      | 7:30 PM  | Supervisor Certificate - Spring 2020 (Thursday evenings for 10 weeks)               | Fee         | <a href="#">Center for Management Development</a>                    |
| 27           | 5:30 PM      | 7:00 PM  | Business After Hours  | Membership  | <a href="#">Hutchinson/Reno County Chamber</a>                       |
| 27           | 6:00 PM      |          | StartUp Grind: Why You Need Design Thinking; Presented by Doug Stucky               | Fee         | <a href="#">StartUp Grind Wichita</a>                                |
| <b>March</b> |              |          |   |             |  |
| 3            | 11:30 AM     | 1:00 PM  | Women's Alliance Luncheon   | Fee         | <a href="#">Wichita Independent Business Association</a>             |
| 3            | 11:30 AM     | 1:00 PM  | Creating Strong Board-Staff Partnerships  | Fee         | <a href="#">NonProfit Chamber of Service</a>                         |
| 3-4          | 8:00 AM      | 3:00 PM  | Increasing Influence for Project Managers   | Fee         | <a href="#">Center for Management Development</a>                    |
| 4            | 9:00 AM      | 10:00 AM | 1 Million Cups  | No Cost     | <a href="#">1 Million Cups Wichita</a>                               |
| 4            | 8:30 AM      | 9:30 AM  | NexUS Health Insurance Info Session   | No Cost     | <a href="#">Wichita Regional Chamber of Commerce</a>                 |
| 5            | 1:00 PM      |          | Export Distributor Agreements Webinar   | Fee         | <a href="#">U. S. Commercial Service</a>                             |
| 6            | 8:30 AM      | 9:30 AM  | First Friday Coffee   | Membership  | <a href="#">Hutchinson/Reno County Chamber</a>                       |
| 6            | 8:00 AM      | 3:00 PM  | Thinking Strategically in Your Leadership Role                                      | Fee         | <a href="#">Center for Management Development</a>                    |
| 9            | 1:00 PM      | 3:00 PM  | Meeting the 3 Ms: Learning the Basics of Marketing, Management, and Money           | No Cost     | <a href="#">WSU Kansas SBDC</a>                                      |
| 10           | 11:30 AM     | 1:00 PM  | Wichita Independent Business Association Monthly Luncheon                           | Fee         | <a href="#">Wichita Independent Business Association</a>             |
| 10           | 2:00 PM      | 3:00 PM  | Trademark Tuesday: Post-Registration  | No Cost     | <a href="#">WSU Libraries</a>  |
| 10           | 5:30 PM      | 7:00 PM  | Graphic Design Tools for Your Small Business  | No Cost     | <a href="#">WSU Libraries</a>  |
| 11           | 9:00 AM      | 10:00 AM | 1 Million Cups  | No Cost     | <a href="#">1 Million Cups Wichita</a>                               |
| 11           | 11:45 AM     | 1:00 PM  | ED Survival Series: Good News, Bad News & How to Work with the Media                | No Cost/Fee | <a href="#">NonProfit Chamber of Service</a>                         |
| 11-12        | 8:00 AM      | 3:00 PM  | Project Scheduling and Cost Management  | Fee         | <a href="#">Center for Management Development</a>                    |
| 12           | 6:00 PM      | 9:00 PM  | World Trade Council of Wichita dinner and program                                   | Fee         | <a href="#">World Trade Council of Wichita</a>                       |
| 13           | 8:00 AM      | 3:00 PM  | Managing Time and Multiple Priorities   | Fee         | <a href="#">Center for Management Development</a>                    |
| 13           | 8:00 AM      | 3:00 PM  | EmpowerHer Conference   | Fee         | <a href="#">WeKAN!</a>   |
| 14           | 10:00 AM     | 11:00 AM | Kan Launch  | No Cost     | <a href="#">Muldane Chamber &amp; Downtown Revitalization</a>        |
| 17           | 5:30 PM      | 7:00 PM  | Market Research for Start-Ups   | No Cost     | <a href="#">WSU Libraries</a>  |
| 17           | 4:00 PM      | 6:00 PM  | Simply Social   | No Cost     | <a href="#">Wichita Independent Business Association</a>             |
| 18           | 3:00 PM      | 5:00 PM  | Quick Start Business Planning   | No Cost     | <a href="#">WSU Kansas SBDC</a>                                      |
| 18           | 9:00 AM      | 10:00 AM | 1 Million Cups  | No Cost     | <a href="#">1 Million Cups Wichita</a>                               |
| 21           | 3:00 PM      | 5:00 PM  | Meeting the 3 Ms: Learning the Basics of Marketing, Management, and Money           | No Cost     | <a href="#">WSU Kansas SBDC</a>                                      |
| 21           | 1:00 PM      | 2:30 PM  | Business Planning for Non-Profits   | No Cost     | <a href="#">Advanced Learning Library and SCORE</a>                  |
| 21           | 8:00 AM      | 3:00 PM  | The Biggest Mistakes Managers Make (and How to Avoid Them)                          | Fee         | <a href="#">Center for Management Development</a>                    |
| 24           | 9:15 AM      | 12:00 PM | Essentials of a Business Plan   | No Cost     | <a href="#">SCORE</a>  |
| 24           | 5:30 PM      | 7:00 PM  | Journey Unseen Series: Kaye Monk-Morgan   | Fee         | <a href="#">Wichita Regional Chamber of Commerce</a>                 |
| 24           | 11:30 AM     | 1:00 PM  | Networking Luncheon   | Fee         | <a href="#">NonProfit Chamber of Service</a>                         |
| 25           | 9:00 AM      | 10:00 AM | 1 Million Cups  | No Cost     | <a href="#">1 Million Cups Wichita</a>                               |
| 26           | 8:30 AM      | 12:00 PM | State Tax Workshop  | No Cost     | <a href="#">WSU Kansas SBDC</a>                                      |
| 26           | 1:00 PM      | 3:30 PM  | State Tax Workshop for Contractors  | No Cost     | <a href="#">WSU Kansas SBDC</a>                                      |
| 26           | 5:30 PM      | 7:00 PM  | Business After Hours  | Membership  | <a href="#">Hutchinson/Reno County Chamber</a>                       |
| 30           | 6:30 p.m.    |          | Inventors' Association of South Central Kansas Monthly Meeting                      | Membership  | <a href="#">Inventors' Association of South Central KS</a>           |
| 31           | 8:00 AM      | 3:00 PM  | Managing Change in the Workplace  | Fee         | <a href="#">Center for Management Development</a>                    |
| 31           | 5:30 PM      | 7:00 PM  | Intellectual Property Basics  | No Cost     | <a href="#">WSU Libraries</a>  |
| <b>April</b> |              |          |   |             |  |
| 2            | 9:00 AM      | 10:00 AM | 1 Million Cups  | No Cost     | <a href="#">1 Million Cups Wichita</a>                               |
| 2            | 5:30 PM      | 7:30 PM  | Essentials of a Business Plan   | No Cost     | <a href="#">SCORE</a>  |
| 3            | 8:30 AM      | 9:30 AM  | First Friday Coffee   | Membership  | <a href="#">Hutchinson/Reno County Chamber</a>                       |
| 7            | 11:30 AM     | 1:00 PM  | Women's Alliance Luncheon   | Fee         | <a href="#">Wichita Independent Business Association</a>             |
| 7            | 8:00 AM      | 3:00 PM  | Communicating for Results   | Fee         | <a href="#">Center for Management Development</a>                    |
| 7            | 11:30 AM     | 1:00 PM  | Understanding Financial Statements and Financial Responsibilities                   | Fee         | <a href="#">NonProfit Chamber of Service</a>                         |
| 7            | 5:30 PM      | 7:00 PM  | Patent Basics for New Inventors   | No Cost     | <a href="#">WSU Libraries</a>  |

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|-------|-----------|----------|---|------------|---|
| 8     | 9:00 AM   | 10:00 AM | 1 Million Cups  | No Cost    | <a href="#">1 Million Cups Wichita</a>                                |
| 8     | 8:30 AM   | 11:30 AM | Are Kansans Healthy, Wealthy and Wise?  | Fee        | <a href="#">Center for Economic Development and Business Research</a> |
| 9     | 5:30 PM   | 7:30 PM  | Marketing 101   | No Cost    | <a href="#">SCORE</a>   |
| 9     | 5:30 PM   | 7:30 PM  | Marketing 101   | No Cost    | <a href="#">SCORE</a>   |
| 10    | 8:00 AM   | 3:00 PM  | Inventory and Supply Chain Management   | Fee        | <a href="#">Center for Management Development</a>                     |
| 11    | 10:00 AM  | 11:00 AM | Kan Launch  | No Cost    | <a href="#">Mulvane Chamber &amp; Downtown Revitalization</a>         |
| 14-15 | 8:00 AM   | 3:00 PM  | Project Management: Start Strong, Finish Stronger                                 | Fee        | <a href="#">Center for Management Development</a>                     |
| 14    | 11:30 AM  | 1:00 PM  | Wichita Independent Business Association Monthly Luncheon                         | Fee        | <a href="#">Wichita Independent Business Association</a>              |
| 14    | 5:30 PM   | 7:00 PM  | Copyright Corssover: Software, Logos, and Design                                  | No Cost    | <a href="#">WSU Libraries</a>   |
| 15    | 9:00 AM   | 10:00 AM | 1 Million Cups  | No Cost    | <a href="#">1 Million Cups Wichita</a>                                |
| 16    | 11:00 AM  | 1:00 PM  | LinkedIn: Learning to Love It   | Fee        | <a href="#">Wichita Independent Business Association</a>              |
| 16    | 6:00 PM   | 9:00 PM  | World Trade Council of Wichita dinner and program                                 | Fee        | <a href="#">World Trade Council of Wichita</a>                        |
| 16    | 5:30 PM   | 7:30 PM  | Business Structure and Tax Considerations   | No Cost    | <a href="#">SCORE</a>   |
| 17    | 9:00 AM   | 11:30 AM | Infrastructure, Security and Vehicle Considerations for Autonomous Transportation | No Cost    | <a href="#">Wichita State University and AAA Kansas</a>               |
| 18    | 9:15 AM   | 12:00 PM | Social Media Marketing  | No Cost    | <a href="#">SCORE</a>   |
| 21    | 4:00 PM   | 6:00 PM  | WIBA on Tap   | Fee        | <a href="#">Wichita Independent Business Association</a>              |
| 21    | 8:00 AM   | 3:00 PM  | Risk Management   | Fee        | <a href="#">Center for Management Development</a>                     |
| 21    | 5:30 PM   | 7:00 PM  | Intellectual Property for Innovators with Rob Gerlach                             | No Cost    | <a href="#">WSU Libraries</a>   |
| 22    | 9:00 AM   | 10:00 AM | 1 Million Cups  | No Cost    | <a href="#">1 Million Cups Wichita</a>                                |
| 23    | 2:00 PM   | 6:00 PM  | Shocker New Venture Competition Trade Show  | No Cost    | <a href="#">WSU Center for Entrepreneurship</a>                       |
| 23    | 9:00 AM   | 3:00 PM  | Women's Leadership Conference   | Fee        | <a href="#">Hutchinson/Reno County Chamber</a>                        |
| 23    | 6:00 PM   |          | Honors Night  | Fee        | <a href="#">Wichita Regional Chamber of Commerce</a>                  |
| 23    | 5:30 PM   | 7:00 PM  | Business After Hours  | Membership | <a href="#">Hutchinson/Reno County Chamber</a>                        |
| 23    | 5:30 PM   | 7:30 PM  | Social Media Marketing  | No Cost    | <a href="#">SCORE</a>   |
| 25    | 1:00 PM   | 2:30 PM  | Marketing 101   | No Cost    | <a href="#">Advanced Learning Library and SCORE</a>                   |
| 27    | 6:30 p.m. |          | Inventors' Association of South Central Kansas Monthly Meeting                    | Membership | <a href="#">Inventors' Association of South Central KS</a>            |
| 28    | 9:30 AM   | 12:00 PM | State Tax Workshop for Contractors  | No Cost    | <a href="#">WSU Kansas SBDC</a>                                       |
| 25    | 1:00 PM   | 4:30 PM  | State Tax Workshop  | No Cost    | <a href="#">WSU Kansas SBDC</a>                                       |
| 29    | 9:00 AM   | 10:00 AM | 1 Million Cups  | No Cost    | <a href="#">1 Million Cups Wichita</a>                                |