

Raymond James Works for Kansas

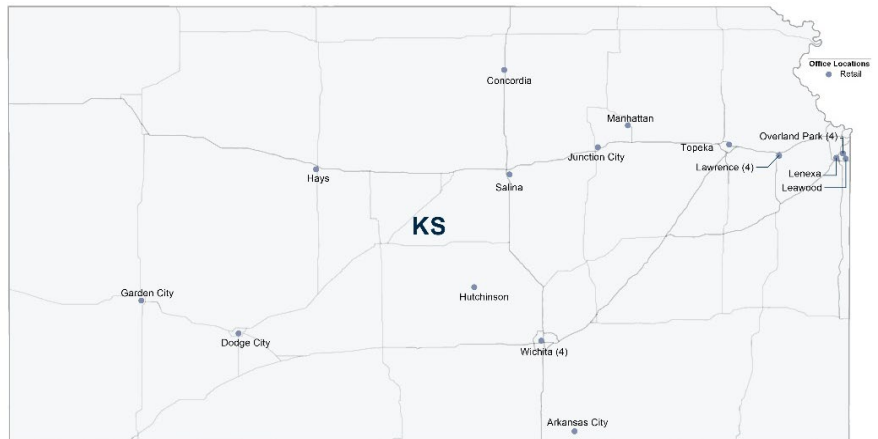
Community support takes many forms. At Raymond James, ours just happens to be providing innovative solutions to complex financing needs for large and small issuers. Our solutions help fund progress and make communities across Kansas even better places to live. When school districts, counties, cities, universities, colleges, hospitals and other entities need capital for critical services or vital infrastructure, our team of veteran Public Finance bankers is ready and able to help. We are as committed to helping build strong and vibrant communities as we are to building a strong, vibrant firm.

LOCAL COMMITMENT

Our senior bankers have developed close, longstanding relationships throughout the state and work to build confidence and trust throughout every transaction. In addition, our sales and distribution capabilities as well as depth and breadth of account coverage are among the best in the industry.

- **90** professionals located in **28** offices in **16** cities throughout the state
- **74** financial advisors in Kansas managing **29,107** accounts worth nearly **\$3** billion
- State payroll of more than **\$6 million**






KANSAS PRESENCE



NATIONAL PRESENCE

- Consistently named a **top 10** municipal underwriter nationally*
- Approximately **170** public finance professionals in **36** office locations nationwide

FEATURED KANSAS EXPERIENCE





















 <p>\$105,225,000</p> <p>Unified School District No. 501, Shawnee County, Kansas (Topeka)</p> <p>Taxable General Obligation Refunding Bonds</p> <p>January 2020</p>	 <p>\$65,055,000</p> <p>Unified School District No. 305, Saline County, Kansas (Salina)</p> <p>Taxable General Obligation Refunding Bonds</p> <p>September 2019</p>	 <p>\$60,045,000</p> <p>Unified School District No. 290, Franklin County, Kansas (Ottawa)</p> <p>Taxable General Obligation Refunding Bonds</p> <p>March 2020</p>	 <p>\$7,900,000</p> <p>City of Leavenworth, Kansas</p> <p>General Obligation Refunding & Improvement Bonds</p> <p>June 2020</p>	 <p>\$9,300,000</p> <p>Miami County Public Building Commission</p> <p>Convertible Refunding Revenue Bonds</p> <p>January 2020</p>
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RELATIONSHIPSIDEASEXECUTION

*Source: Bloomberg, based on total par amount

FEATURED KANSAS EXPERIENCE (CONT.)

 <p>\$4,990,000</p> <p>Kansas Development Finance Authority Health Facilities Revenue Bonds (Kingman Community Hospital – Ninescah Valley Health System Project) August 2020</p>	 <p>\$4,140,000</p> <p>City of Paola, Kansas General Obligation Refunding Bonds May 2020</p>	 <p>\$3,300,000</p> <p>Morris County, Kansas General Obligation Bonds May 2020</p>	 <p>\$37,555,000</p> <p>Unified School District No. 230, Johnson/Miami County, Kansas (Spring Hill) Taxable General Obligation Refunding Bonds March 2020</p>	 <p>\$11,035,000</p> <p>Unified School District No. 320, Pottawatomie County, Kansas (Wamego) General Obligation Refunding Bonds March 2020</p>
 <p>\$2,380,000</p> <p>City of Lyons, Kansas Convertible General Obligation Refunding Bonds March 2020</p>	 <p>\$6,990,000</p> <p>The Kansas Power Pool ("KPP"), A Municipal Energy Agency Convertible Electric Utility Refunding Revenue Bonds February 2020</p>	 <p>\$2,605,000</p> <p>City of Wamego, Kansas General Obligation Bonds February 2020</p>	 <p>\$30,265,000</p> <p>Unified School District No. 313, Reno County, Kansas (Buhler) Taxable General Obligation Refunding Bonds January 2020</p>	 <p>\$7,635,000</p> <p>Unified School District No. 248, Crawford County, Kansas (Girard) General Obligation Refunding Bonds December 2019</p>
 <p>\$6,250,000</p> <p>Reno County, Kansas General Obligation Temporary Notes December 2019</p>	 <p>\$5,195,000</p> <p>City of Hillsboro, Kansas General Obligation Refunding Bonds October 2019</p>	 <p>\$1,430,000</p> <p>City of Independence, Kansas General Obligation Refunding Bonds October 2019</p>	 <p>\$8,410,000</p> <p>Unified School District No. 482, Lane County, Kansas (Dighton) Taxable General Obligation Refunding Bonds October 2019</p>	 <p>\$15,085,000</p> <p>Kansas Independent College Finance Authority, Kansas Educational Facilities Refunding Revenue Bonds September 2019</p>
 <p>\$75,280,000</p> <p>Unified School District No. 469, Leavenworth County, Kansas (Lansing) Taxable General Obligation Refunding Bonds September 2019</p>	 <p>\$10,330,000</p> <p>City of Salina, Kansas Water & Sewage System Revenue Refunding Bonds September 2019</p>	 <p>\$20,452,000</p> <p>City of Shawnee, Kansas Taxable Industrial Revenue Bonds (Veterans Affair Project) August 2019</p>	 <p>\$4,055,000</p> <p>City of Hillsboro, Kansas General Obligation Bonds August 2019</p>	 <p>\$8,510,000</p> <p>City of Mulvane, Kansas General Obligation Refunding Bonds July 2019</p>