Date of Award: May 11, 2018
Revision Date: April 30, 2019
Contract Number: W0001530
Procurement Officer: Kim Sowell
Telephone: (316)978-3784
E-mail Address: kim.sowell@wichita.edu

Item: Various Door Units

Department: Wichita State University, Physical Plant
1845 Fairmount, Campus Box 23
Wichita, KS 67260
Attn: Eason Bryer
Phone: 316-978-7921
Email: eason.bryer@wichita.edu

Period of Contract: May 1, 2019 through April 30, 2020
With options to renew automatically for three (3) successive one (1) year terms

<table>
<thead>
<tr>
<th>Contractor: Hollow Metal Door Co</th>
<th>Contractor: Overhead Door Co of Wichita</th>
<th>Contractor: Resource Door &amp; Hardware</th>
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</thead>
<tbody>
<tr>
<td>3100 N Penstemon</td>
<td>3506 West Harry</td>
<td>337 N. Pennsylvania</td>
</tr>
<tr>
<td>Wichita, KS 67226</td>
<td>Wichita, KS 67213</td>
<td>Wichita, KS 67214</td>
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<tr>
<td>Contact: Don Cary</td>
<td>Contact: Jeff Cocking</td>
<td>Contact: Andy Herndon</td>
</tr>
<tr>
<td>Phone: 316-630-0300</td>
<td>Phone: 316-220-8865</td>
<td>Phone: 316-202-2124</td>
</tr>
<tr>
<td>Email: <a href="mailto:don@hollowmetaldoorcompany.com">don@hollowmetaldoorcompany.com</a></td>
<td>Email: <a href="mailto:jeff.cocking@dhpaces.com">jeff.cocking@dhpaces.com</a></td>
<td>Email: <a href="mailto:andy@resourcedoors.com">andy@resourcedoors.com</a></td>
</tr>
</tbody>
</table>
Manufacturer: VT Industries
Model or Series: #5502

Standard lead time from manufacturer: 60 Days

Bidder's Discount from list price at standard lead time: 50 % & 10 % & ______ %

Additional discounts based on dollar volume in addition to above:
- Orders above $7,000 receive an additional 5 %
- Orders above $20,000 receive an additional 8 %
- Orders above $75,000 receive an additional 20 %

Bidder's Markup from their cost 25 %

Door #1: Solid core wood door (white birch veneer)
Size: 3'0" x 7'10" x 1-3/4"
Prepped for full trim mortise lever lock

Sell Price to WSU:
Cost for above opening at stated discount and markup
This does not include hardware (locksets or hinges)
$549 / door

Manufacturer: Curries
Model or Series: "M" Series

Standard lead time from manufacturer: 45 Days

Bidder's Discount from list price at standard lead time: 55 % & 20 % & ______ %

Additional discounts based on dollar volume in addition to above:
- Orders above $8,000 receive an additional 6 %
- Orders above $25,000 receive an additional 10 %
- Orders above $60,000 receive an additional 18 %

Bidder's Markup from their cost 25 %

Frame #1: 3'0" x 7'10" x 1-3/4"
16 gauge welded
Closer reinforced
Metal stud anchor clips
Prepped for 4 each McKinney ta2714-26d Ball Bearing Hinges

Sell Price to WSU:
Cost for above opening at stated discount and markup
This does not include hardware (locksets or hinges)
$347 / frame

Bidder's Company Name: Hollow Metal Door Co.

Date: 5-1-18
Manufacturer: VT
Model or Series: # 5502

Standard lead time from manufacturer: 60 Days
Bidder's Discount from list price at standard lead time: 50 % & 10 % & ______%

Additional discounts based on dollar volume in addition to above:
Orders above $1,000 receive an additional 5 %
Orders above $20,000 receive an additional 8 %
Orders above $75,000 receive an additional 20 %

Bidder's Markup from their cost 25 %

Door #2: Solid Core wood door (white oak)
Size: 3'0" x 7'0" a 1-3/4"
Prepped for full trim mortise lever lock

Sell Price to WSU:
Cost for above opening at stated discount and markup
This does not include hardware (locksets or hinges)

$230/door

Manufacturer: Curries
Model or Series: "M" Series

Standard lead time from manufacturer: 45 Days
Bidder's Discount from list price at standard lead time: 55 % & 20 % & ______%

Additional discounts based on dollar volume in addition to above:
Orders above $8,000 receive an additional 6 %
Orders above $25,000 receive an additional 10 %
Orders above $60,000 receive an additional 18 %

Bidder's Markup from their cost 25 %

Frame #2: 3'0" x 7'0" metal frame
16 gage welded
Closer reinforced
Prepped for 4 each McKinney la2714-26d Ball Bearing Hinges
Sell Price to WSU:
Cost for above opening at stated discount and markup
This does not include hardware (locksets or hinges)

$255/frame

Bidder's Company Name: Hollow Metal Door Co.
Date: 5-1-18
Manufacturer: Curries
Model or Series: 707 Series

Standard lead time from manufacturer: 45 Days
Bidder’s Discount from list price at standard lead time: 55% & 20% & ___%
Additional discounts based on dollar volume in addition to above:
Orders above $8,000 receive an additional 6%
Orders above $25,000 receive an additional 10%
Orders above $60,000 receive an additional 18%

Bidder’s Markup from their cost 25%

Door #3: Hollow metal door - 16 gage
Size: 3’0” x 7’0” x 1-3/4”
Prepped for full trim mortise lever lock
Fire rated 90-minutes
10” x 10” wire glass lite in door
Closer Reinforced

Sell Price to WSU:
Cost for above opening at stated discount and markup
This does not include hardware (locksets or hinges)
$985 /door

Manufacturer: Curries
Model or Series: “M” Series

Standard lead time from manufacturer: 45 Days
Bidder’s Discount from list price at standard lead time: 55% & 20% & ___%
Additional discounts based on dollar volume in addition to above:
Orders above $8,000 receive an additional 6%
Orders above $25,000 receive an additional 10%
Orders above $60,000 receive an additional 18%

Bidder’s Markup from their cost 25%

Frame #3: 3’0” x 7’0” metal frame
14 gage welded
Closer reinforced
Prepped for 4 each McKinney ta2714-26d Ball Bearing Hinges
Sell Price to WSU:
Cost for above opening at stated discount and markup
This does not include hardware (locksets or hinges)
$355 /frame

Bidder’s Company Name: Hollow Metal Door Co.
Date: 5-1-18
Manufacturer: VT Industries
Model or Series: Heritage

Standard lead time from manufacturer: 60 Days
Bidder's Discount from list price at standard lead time: % & % & %

Additional discounts based on dollar volume in addition to above:
Orders above $5,000 receive an additional 3 %
Orders above $10,000 receive an additional 4 %

Bidder's Markup from their cost %
Door #1: Solid core wood door (white birch veneer)
Size: 3'0" x 7'10" x 1-3/4"
Prepped for full trim mortise lever lock
Sell Price to WSU:
Cost for above opening at stated discount and markup
This does not include hardware (locksets or hinges)

Doors Ordered Per Order
QNTY 1: $654 per door
QNTY 2: $542 per door
QNTY 3: $520 per door
QNTY 4: $514 per door
*Freight included in above prices*
$ ________/door

Manufacturer: Steelcraft
Model or Series: F Series

Standard lead time from manufacturer: 35 Days
Bidder's Discount from list price at standard lead time: % & % & %

Additional discounts based on dollar volume in addition to above:
Orders above $5,000 receive an additional 1 %
Orders above $10,000 receive an additional 2 %

Bidder's Markup from their cost %
Frame #1: 3'0" x 7'10" x 1-3/4"
16 gauge welded 5 3/4" frame depth, Cold rolled Steel,
Closer reinforced
Metal stud anchor clips
Prepped for 4 each McKinney ta2714-26d Ball Bearing Hinges
Sell Price to WSU:
Cost for above opening at stated discount and markup
This does not include hardware (locksets or hinges)

$ 191.00/frame
*Freight included in above prices*

Bidder's Company Name: Overhead Door of Wichita - DH PACE
Date: 4/30/18

Material and freight costs are anticipated to rise at unpredictable rates over the next several months, due to the threat of steel tariffs and trade agreements. All pricing on this quotation is based on current pricing from our suppliers. If any additional material and freight increases occur, or steel tariffs placed, DH PACE reserves the right to adjust prices. We provide supporting documentation if additional charges are required.
Manufacturer: VT Industries
Model or Series: Heritage

Standard lead time from manufacturer: 60 Days

Bidder's Discount from list price at standard lead time: ______% & ______% & ______%

Additional discounts based on dollar volume in addition to above:
Orders above $5,000 receive an additional 1 %
Orders above $10,000 receive an additional 2 %
Orders above $_________ receive an additional ______%

Bidder's Markup from their cost ______%

Door #2: Solid Core wood door (white oak)
Size: 3'0" x 7'0" a 1-3/4"
Prepped for full trim mortise lever lock

Sell Price to WSU:
Cost for above opening at stated discount and markup
This does not include hardware (locksets or hinges)

Manufacturer: Steelcraft
Model or Series: F Series

Standard lead time from manufacturer: 35 Days

Bidder's Discount from list price at standard lead time: ______% & ______% & ______%

Additional discounts based on dollar volume in addition to above:
Orders above $5,000 receive an additional 1 %
Orders above $10,000 receive an additional 2 %
Orders above $_________ receive an additional ______%

Bidder's Markup from their cost ______%

Frame #2: 3'0" x 7'0" metal frame 5 3/4 jamb depth cold rolled steel
16 gage welded
Closer reinforced 3 Hinge's
Prepped for 9 each McKinney TA2714-26d Ball Bearing Hinges

Sell Price to WSU:
Cost for above opening at stated discount and markup
$ 170.00/frame
This does not include hardware (locksets or hinges)

* Freight included in above prices *

Bidder's Company Name: Overhead Door of Wichita - DH PACE

Date: 4/30/18

Material and freight costs are anticipated to rise at unpredictable rates over the next several months, due to the threat of steel tariffs and trade agreements. All pricing on this quotation is based on current pricing from our suppliers. If any additional material and freight increases occur, or steel tariffs placed, DH PACE reserves the right to adjust prices. We provide supporting documentation if additional charges are required.
Manufacturer: Steelcraft
Model or Series: L Series

Standard lead time from manufacturer: 35 Days

-Bidder's Discount from list price at standard lead time: ______% & ______% & ______%

Additional discounts based on dollar volume in addition to above:
Orders above $5,000 receive an additional 1%
Orders above $10,000 receive an additional 2%
Orders above $________ receive an additional ______%

-Bidder's Markup from their cost ________%

Door #3: Hollow metal door - 16 gage cold rolled steel
Size: 30" x 70" x 1-3/4"
Prepped for full trim mortise lever lock
Fire rated 90-minutes
10" x 10" wire glass lite in door
Closer Reinforced

Sell Price to WSU:
Cost for above opening at stated discount and markup
This does not include hardware (locksets or hinges)
$ 658.00 /door
*Freight included in above prices*

Manufacturer: Steelcraft
Model or Series: L Series

Standard lead time from manufacturer: 35 Days

-Bidder's Discount from list price at standard lead time: ______% & ______% & ______%

Additional discounts based on dollar volume in addition to above:
Orders above $5,000 receive an additional 1%
Orders above $10,000 receive an additional 2%
Orders above $________ receive an additional ______%

-Bidder's Markup from their cost ________%

Frame #3: 30" x 70" metal frame
14 gage welded 5 3/4" frame depth, Cold rolled Steel,
Closer reinforced _____ 3 hinge prep
Prepped for 4 each McKinney ta2714-263 Ball Bearing Hinges
Sell Price to WSU:
Cost for above opening at stated discount and markup
This does not include hardware (locksets or hinges)
$ 198.00 /frame
*Freight included in above prices*

Bidder's Company Name: Overhead Door of Wichita - DH PACE

Date: 4/30/18
Manufacturer: Eggers Industries
Model or Series: Particle Core - Veneered Edge

Standard lead time from manufacturer: 30 work Days
Bidder's Discount from list price at standard lead time: N/A % & N/A % & N/A %

Additional discounts based on dollar volume in addition to above:
Orders above $2,250 receive an additional 30 %
Orders above $6,750 receive an additional 48 %
Orders above $13,550 receive an additional 50 %

Bidder's Markup from their cost 25 %

Door #1: Solid core wood door (white birch veneer)
Size: 3'0" x 7'10" x 1-3/4"
Prepped for full trim mortise lever lock

Plain Sliced White Birch
Field Finish Doors
Non-Rated

Sell Price to WSU:
Cost for above opening at stated discount and markup
This does not include hardware (locksets or hinges)

$ 450 /door

Manufacturer: Mesker Door
Model or Series: F Series

Standard lead time from manufacturer: 30 work Days
Bidder's Discount from list price at standard lead time: 36 % & 34 % & 33 %

Additional discounts based on dollar volume in addition to above:
Orders above $1,050 receive an additional 38 %
Orders above $3,150 receive an additional 40 %
Orders above $5,250 receive an additional 44 %

Bidder's Markup from their cost 25 %

Frame #1: 3'0" x 7'10" x 1-3/4"
16 gage welded
Closer reinforced
Metal stud anchor clips
Prepped for 4 each McKinney ta2714-26d Ball Bearing Hinges

Sell Price to WSU:
Cost for above opening at stated discount and markup
This does not include hardware (locksets or hinges)

$ 210 /frame

Bidder's Company Name: Resource Door & Hardware

Date: 05/03/2018
Manufacturer: Eggers Industries
Model or Series: Particle Core - Veneered Edge

Standard lead time from manufacturer: 30 work Days
Bidder's Discount from list price at standard lead time: N/A % & N/A % & N/A %

Additional discounts based on dollar volume in addition to above:
Orders above $2,125 receive an additional 32 %
Orders above $6,375 receive an additional 51 %
Orders above $12,750 receive an additional 52 %

Bidder's Markup from their cost 25 %

Door #2: Solid Core wood door (white oak)
Size: 3'0" x 7'0" a 1-3/4"
Prepped for full trim mortise lever lock

Plain Sliced White Birch
Field Finish Doors
Non-Rated

Sell Price to WSU:
Cost for above opening at stated discount and markup
This does not include hardware (lockssets or hinges)
$425 /door

Manufacturer: Mesker Door
Model or Series: F Series

Standard lead time from manufacturer: 30 work Days
Bidder's Discount from list price at standard lead time: .36 % & .34 % & .33 %

Additional discounts based on dollar volume in addition to above:
Orders above $975 receive an additional 38 %
Orders above $2,925 receive an additional 40 %
Orders above $4,875 receive an additional 44 %

Bidder's Markup from their cost 25 %

Frame #2: 3'0" x 7'0" metal frame
16 gage welded
Coser reinforced
Prepped for 4 each McKinney ta2714-26d Ball Bearing Hinges Sell Price to WSU:
Cost for above opening at stated discount and markup
This does not include hardware (lockssets or hinges)
$195 /frame

Bidder's Company Name: Resource Door & Hardware
Date: 05/03/2018
Manufacturer: Mesker Door

Model or Series: N Series

Standard lead time from manufacturer: 30 work Days

Bidder's Discount from list price at standard lead time: .36% & .34% & .33%

Additional discounts based on dollar volume in addition to above:
Orders above $2,125 receive an additional 32%
Orders above $6,375 receive an additional 51%
Orders above $12,750 receive an additional 52%

Bidder's Markup from their cost 25%

Door #3: Hollow metal door - 16 gage
Size: 3'0" x 7'0" x 1-3/4"  
Prepped for full trim mortise lever lock  
Fire rated 90-minutes  
10" x 10" wire glass lite in door  
Closer Reinforced

Sell Price to WSU:
Cost for above opening at stated discount and markup  
$425 /door
This does not include hardware (locksets or hinges)

Manufacturer: Mesker Door

Model or Series: F Series

Standard lead time from manufacturer: 30 work Days

Bidder's Discount from list price at standard lead time: .36% & .34% & .33%

Additional discounts based on dollar volume in addition to above:
Orders above $1,050 receive an additional 38%
Orders above $3,150 receive an additional 40%
Orders above $5,250 receive an additional 44%

Bidder's Markup from their cost 25%

Frame #3: 3'0" x 7'0" metal frame
14 gage welded  
Closer reinforced  
Prepped for 4 each McKinney ta2714-26d Ball Bearing Hinges  

Sell Price to WSU:
Cost for above opening at stated discount and markup  
$210 /frame
This does not include hardware (locksets or hinges)

Bidder's Company Name: Resource Door & Hardware

Date: 05/03/2018